

## **Starts Proceed Investment Corporation**



Financial Results Briefing

26th Fiscal Period (six months ended October 31, 2018)
December 21, 2018



## **Contents**



#### **26th Fiscal Period Financial Results Summary**

26th Fiscal Period Financial Results Highlights	3
External Growth: Topics	4
Comparison with Beginning of 26th Fiscal Period Forecast and Previous Period Results / Forecast for 27th and 28th Fiscal Periods	5
Collaborative Structure of Starts Group	6
Portfolio Information	7
Status of Occupancy Conditions of AUM	8
Status of Leasing Conditions of AUM	9
AUM Average Occupancy Period by Residential Unit Type (Results of 23rd–26th Fiscal Period Residents)	10
Building a Portfolio that Responds to Various Fluctuation Risks	11
Changes in AUM Indicators	12
Financial Status	13
Changes in Investment Unit Price	14
Status of Unitholders (As of October 31, 2018)	15

#### **Future Management Policy**

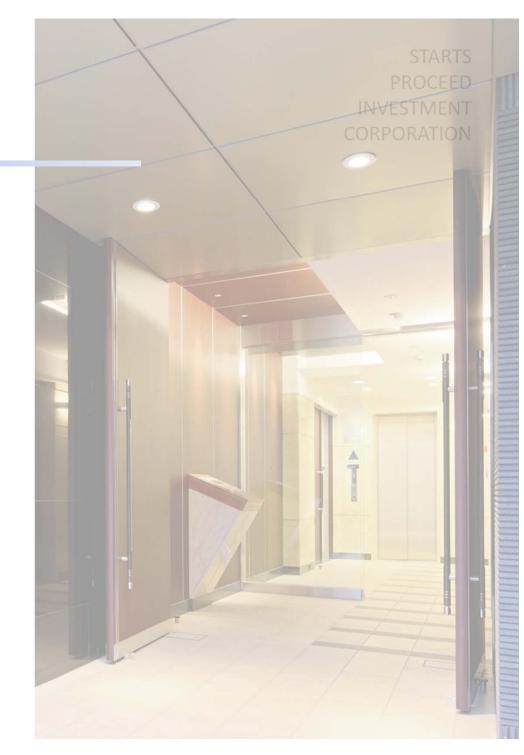
Management Policy from 26th Fiscal Period	17
Initiatives to Enhance Image and Asset Value	18
Case Example of Ongoing Projects by Starts Group	19
Properties Developed by the Sponsor	20
Properties for Warehousing	24
Case Example of Consulting by Management Company	25
Case Example of Efforts by Management Company	29
Overview of November 22, 2018 Refinancing	30
Status of Interest-Bearing Liabilities after Refinancing (November 22, 2018)	31

# Reference Materials Balance Sheet 33 Statements of Income / Cash Distributions 34 Statements of Cash Flows and Key Performance Indicators 35

# Statements of Cash Flows and Key Performance Indicators Status of Interest-Bearing Liabilities (As of October 31, 2018) Portfolio Map (As of October 31, 2018) Breakdown of Revenue of Major Properties (26th Fiscal Period Results) Portfolio List (As of October 31, 2018) 41

#### **Management Company Overview**

Starts Asset Management Co., Ltd.	45
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**26th Fiscal Period Financial Results Summary** 

# **26th Fiscal Period Financial Results Highlights**



#### 26th fiscal period Distribution per unit

Distribution forecast at beginning of 26th fiscal period 4,340 yen per unit

+70 yen

**Finalized distribution** 

Comparison with 25th fiscal period

(Results of 25th fiscal period 4,645 yen)

-235 yen

4,410 yen per unit

#### 26th fiscal period Management summary

Total acquisition price 86,377 million yen

Number of properties 107 properties

Total number of leasable units 5,267 units

n s External

Growth

Acquisition of (C-81) Ichikawa Myoden II (Acquisition price: 800 million yen)

Internal Period average occupancy rate
Growth NOI yield (based on acquisition

95.9% (96.0% in the 25th FP)

NOI yield (

NOI yield (based on acquisition price) 5.5% ( 5.5% in the 25th FP)

Financial Status Period-end LTV (based on total assets)

50.7% (50.5% in the 25th FP)

#### Change in 26th FP Financial Results and Distribution

W	11.2	22nd FP	23rd FP	24th FP	25th FP	26th FP
ltem	Unit	(Ended October 31, 2016)	(Ended April 30, 2017)	(Ended October 31, 2017)	(Ended April 30, 2018)	(Ended October 31, 2017)
Operating revenue	million yen	2,245	2,980	3,173	3,127	3,079
Of which, rent revenue - real estate	million yen	2,245	2,964	2,953	3,053	3,079
Of which, gain on sales of real estate properties	million yen	-	15	220	73	-
Operating income	million yen	918	1,292	1,488	1,398	1,338
Ordinary income	million yen	732	1,130	1,288	1,194	1,134
Net income	million yen	730	1,129	1,286	1,192	1,132
Total assets	million yen	61,667	87,373	87,480	90,384	90,751
Net assets	million yen	30,826	43,359	43,516	43,522	43,461
Equity ratio	%	50.0	49.6	49.7	48.2	47.9
Total number of investment units issued and outstanding	Unit	173,777	256,777	256,777	256,777	256,777
Net assets per unit	yen	177,391	168,860	169,473	169,494	169,259
Distribution per unit	yen	4,204	4,397	4,624	4,645	4,410
NAV per unit	yen	215,524	193,403	196,387	199,250	203,743
Provision of reserve for reduction entry (Note 2)	million yen	-	-	99	-	-

(Note 1) Unless otherwise specified, all amounts are round down, and figures with decimal places calculated for percentage or averaged are rounded off. The same shall apply hereinafter. (Note 2) Internally reserved as reserve for reduction entry utilizing the "Special Provisions for Taxation in the Event of Advance Acquisition of Land, etc. in 2009 and 2010" in the 24th fiscal period.

#### **External Growth: Topics**



#### Proceed Ichikawa Myoden II (Acquisition date: May 25, 2018)







#### Acquisition price 800 million yen

Structure : RC/5F

Completion : March 2003 Number of leasing units (type) : 1K, 58 units

Location : 2-chome Shioyaki, Ichikawa-shi, Chiba

Site area : 635.21 m²

Total floor area : 1,284.11 m²

Use : Apartment

Zoning : Category 1 residential district



The property is a 9-minute walk from Myoden Station on the Tokyo Metro Tozai Line. It offers great access to central Tokyo, taking only approximately 25 minutes to Nihonbashi, Otemachi, etc. by using the Tozai Line and is in a convenient location for commuting as it is the starting station for trains on weekday mornings. The Gyotoku and Myoden area, where the property is located, has undergone land readjustment and features an excellent residential environment due in part to its flat land. The area has various facilities such as a large commercial facility with a cinema, restaurants, administrative organs, large general hospitals, etc. around the station and also features excellent living convenience.

In addition, since the property is located in the land adjacent to (C-62) Proceed Ichikawa Myoden, an asset acquired by Starts Proceed in May 2013, and developed by the same developer in the same period, it can be managed efficiently together with the acquired asset.

# Comparison with Beginning of 26th Fiscal Period Forecast and Previous Period Result / Forecast for 27th and 28th Fiscal Periods



#### Comparison with Beginning of 26th Fiscal Period Forecast and Previous Period Result

(million yen)

	25th FP Results	26th FP Forecast	26th FP Results	Increase/decrease from 25th FP	Main factors of difference	Difference from forecast	Main factors of difference						
Operating revenue	3,127	3,055	3,079	-47	■ Operating expenses	24	■ Operating expenses						
Of which, rent revenue - real estate	3,053	3,055	3,079	26	Expenses related to rent business	24	Expenses related to rent business						
Of which, gain on sales of real estate properties	73	-	-	-73	Fixed asset tax, etc. +6 Depreciation and amortization +7	Repair expenses -4	Repair expenses -4	Repair expenses -4	Repair expenses -4	Repair expenses -4	Repair expenses -4	-	Advertising expenses -3 Repair expenses +10 Utilities expenses +3
Operating expenses	1,728	1,730	1,741	12		11	- Utilities expenses +3						
Of which, expenses related to rent business	1,328	1,311	1,325	-3			13						
Of which, other expenses	399	418	416	16	Other expenses  Gain on balance of	-2							
Operating income	1,398	1,325	1,338	-60	consumption tax payment +17	13							
Ordinary income	1,194	1,116	1,134	- 60		17							
Net income	1,192	1,114	1,132	-60		17							
Distribution per unit	4,645 yen	4,340 yen	4,410 yen	-235 yen	-	70 yen	_						
Period average occupancy rate	96.0%	95.3%	95.9%	-	-	-	_						

#### Forecast for the 27th and 28th fiscal periods

3,070 3,101 -31 ■ Operating expenses 3,101 3,070 Expenses related to rent business Advertising expenses Repair expenses 1,765 1,741 -24 -17 1,341 1,324 423 417 -6 1.336 1.328 -7 1,131 1,121 -10 1,129 -10 1,119 4,400 yen 4,360 yen -40 yen 96.0% -.4%

#### Forecast for 27th and 28th Fiscal Periods

#### [The 27th fiscal period]

(million yen)

Although revenue is expected to increase due to the increase in occupancy rate during peak seasons, distribution per unit is forecasted to decrease by 10 yen from the 26th fiscal period to 4,400 yen due to the increase in other expenses among the expenses for the general meeting of unitholders.

#### [The 28th fiscal period]

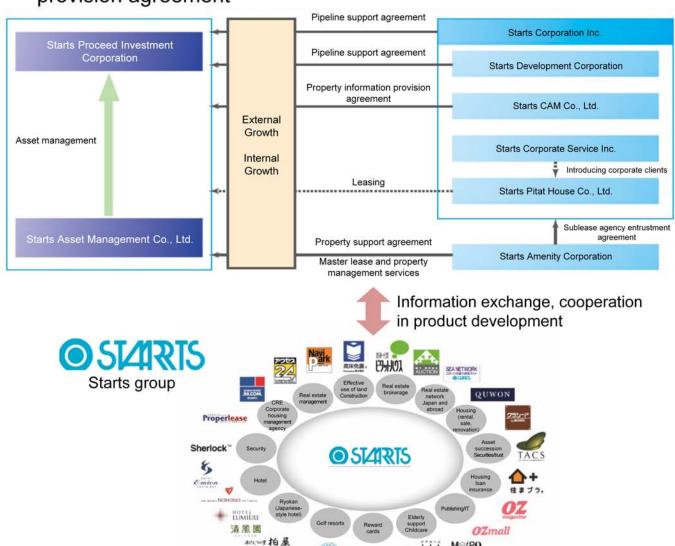
Distribution is forecasted to be 4,360 yen as the 28th fiscal period is an off-season

(Note) The above forecast figures for the 27th and 28th fiscal periods are the current forecast calculated based on certain assumptions as of December 14, 2018. Accordingly, actual operating revenue, operating expenses, of which, expenses related to rent business, operating income, non-operating expenses, ordinary income, net income, distribution per unit, etc. may vary due to future additional acquisition or disposition of real estate, etc., changes in the real estate market, etc., changes in the management environment or other circumstances surrounding Starts Proceed and other factors.

# **Collaborative Structure of Starts Group**



Collaborative relationship formed by a pipeline support agreement and a property information provision agreement









#### **Portfolio Information**



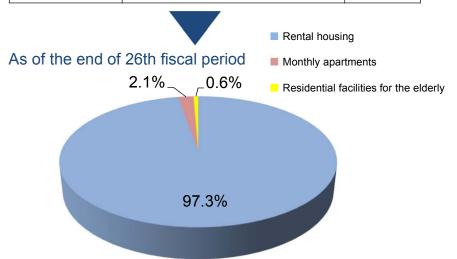
#### Portfolio policy and the status as of the end of the 26th FP

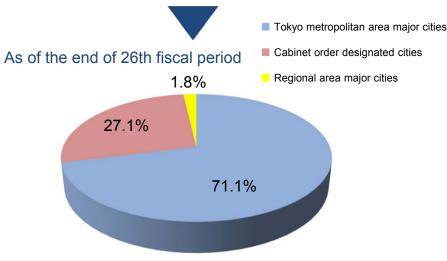
Portfolio policy by use (Note)

(1.616)								
Investment target	Characteristics	Price ratio						
Rental housing	Regular rental housing for singles, DINKS, families, etc.	80% or more						
Monthly apartments	Rental housing with furniture that accepts short-term contracts such as a monthly contract.							
Serviced apartments	Rental housing with furniture that provides services such as linen change and front desk service.	15% or less						
Hotels	Business hotels specialized in lodging.							
Residential facilities for the elderly	Rental housing in a style of pay nursing homes and such.	10% or less						

#### Portfolio policy by area (Note)

Area category	Price ratio
Tokyo metropolitan area major cities	70% or more
Cabinet order designated cities (excluding cities included in the above)	20% or less
Regional area major cities (prefectural capitals, etc.) (excluding cities included in the above)	10% or less





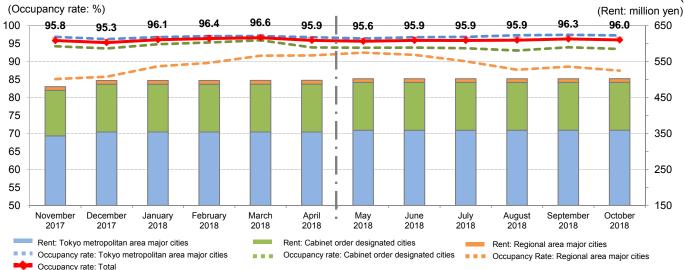
#### (Note)

- · Price ratio is calculated by dividing subtotal of acquisition prices in each category by total acquisition price of entire portfolio.
- In the process of external growth, actual price ratios may not meet the target ratios due to economic climate, real estate market conditions and other factors.
- As for the portfolio including the policy on portfolio by type, the approval of the proposal concerning amendments to the Articles of Incorporation at the Eighth General Meeting of Unitholders scheduled to be held on January 18, 2019 will be set as the condition precedent. For details, please refer to "Notice Concerning Amendments to Internal Rules (Management Guideline) of the Asset Management Company" dated December 14, 2018.

### **Status of Occupancy Conditions of AUM**



■ Changes in Period-Round Occupancy Rates and Set Rent by Area (Note)



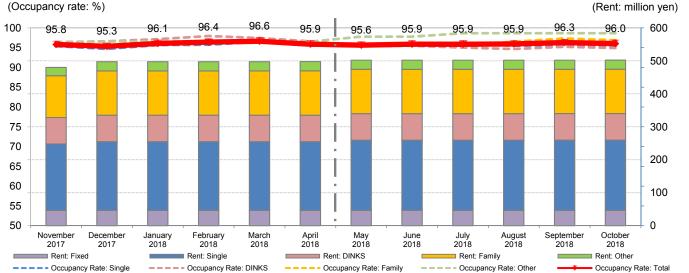
Average occupancy rate for the 25th fiscal period:

96.0%

Average occupancy rate for the 26th fiscal period:

95.9%

■ Changes in Period-Round Occupancy Rates and Set Rent by Type (Note)



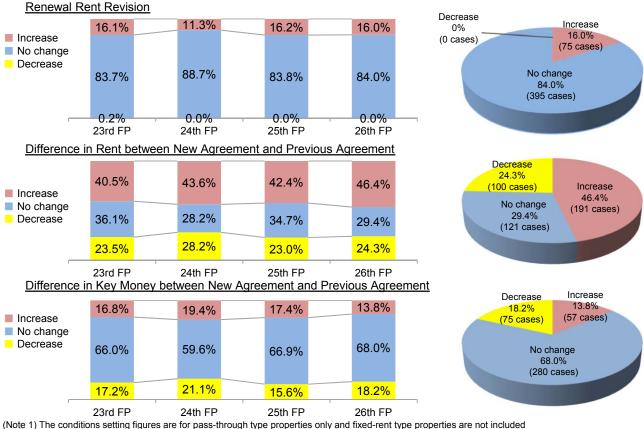
- Overview of Status of Occupancy Conditions Although even-numbered periods are off-seasons, the occupancy rate remained strong this fiscal period, exceeding 95.6% in the 22nd fiscal period and 95.5% in the 24th fiscal period.
- Occupancy Rate by Area Maintained a level of 96% and remained favorable in the Tokyo metropolitan area major cities.
- Occupancy Rate by Type Remained stable at around 95% for all types.

(Note) Rent as used herein is the sum total of rents, advertised rents and common area maintenance charges stated in the lease agreement.

### **Status of Leasing Conditions of AUM**



#### Renewal / Newly-Advertised Conditions Setting (Note 1)



(thousand yen)

	Cases	Change
Increase	75 cases	116
No change	395 cases	0
Decrease	0 cases	0
Total	470 cases	116

(thousand yen)

	Cases	Change
Increase	191 cases	718
No change	121 cases	0
Decrease	100 cases	-440
Total	412 cases	278

(thousand ven)

	Cases	Change
Increase	57 cases	6,470
No change	280 cases	62
Decrease	75 cases	-6,284
Total	412 cases	247

#### Comparison between Key Money Total Amount and Rent (Note 2)

(As of end of 26th FP)

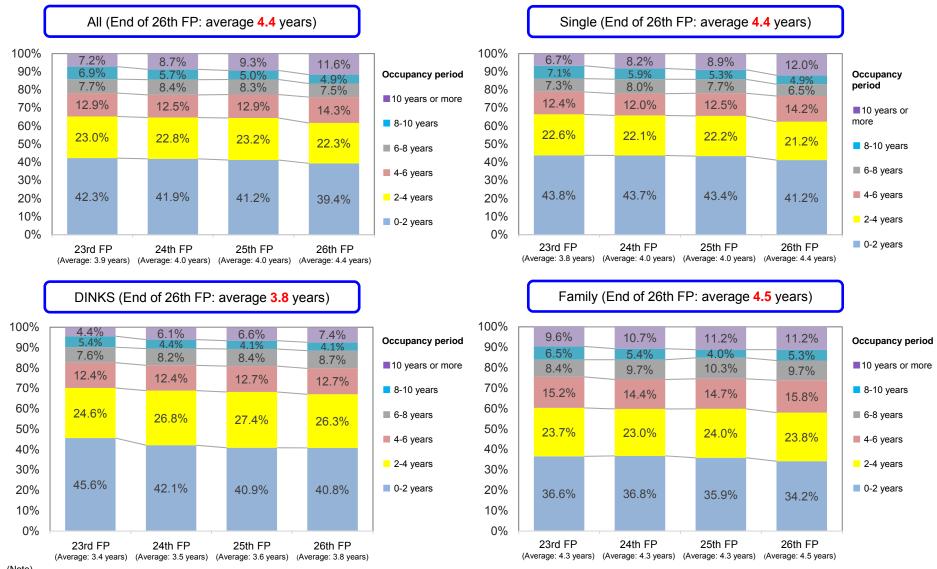
	23rd FP	24th FP	25th FP	26th FP
Total key money (thousand yen)	216,374	216,834	234,352	235,365
Total rent (thousand yen)	392,824	389,460	416,229	420,353
Ratio to rent (month)	0.55	0.56	0.56	0.56

- Renewal rent was revised upward by 116,000 yen.
- As to rent in new agreements, increase surpassed decrease in both the number of cases and the amount, resulting in an increase of 278,000 yen.
- · Regarding key money, although the number of cases of decrease surpassed that of increase, the amount of increase was larger than that of decrease, resulting in an increase of 247,000 ven.

(Note 2) The ratio to rent is calculated from the sum of rents and advertised rents stated in the lease agreement and common area maintenance charges are not included. The figures are for pass-through type properties only and those for fixed-rent type properties are not included

# AUM Average Occupancy Period by Residential Unit Type (Results of 23rd–26th Fiscal Period Residents)





- (inote)
- "Occupancy period" aggregates tenant households by period of occupancy at the end of the respective fiscal period.
- · As the data has been prepared for rental housing alone, (G-23) Group Home Tanoshii le Taisho and (C-76) Life Support Residence Funaboriekimae are excluded from compilation.
- · "All" includes retail and office and excludes vacant units
- · The average occupancy period for all, single, DINKS and family is rounded down to the first decimal place, respectively.

#### **Building a Portfolio that Responds to Various Fluctuation Risks**



#### Characteristics of Rental Housing in which Starts Proceed Primarily Invests

Setting single, family and other rental housing for average-income households, which have the most stable demand, as the primary investment target, we aim to build a portfolio that can respond to the fluctuations of market rent, resident demand, etc. as much as possible and to carry out stable management over the medium to long term.

#### Average Rent Range by Residential Unit Type (Note) Rent Range by Residential Unit Type Less than 60,000 yen 60,000-80,000 yen 80,000-100,000 yen ■ 100,000-120,000 yen 120.000-140.000 ven 140,000-160,000 yen 200,000 ven or more 160.000-200.000 ven 0.0% 0.4% 1.0% 100% 4.1% 3.8% 0.0% 6.3% 10.7% Single 73,191 73,204 14 0.0 0.0% 6.3% 1.1% 90% DINKS 119.272 262 0.2 119.010 21.0% 12.1% 8.0% 26.9% 80% Family 132,041 132,077 37 0.0 7.0% Overall average 93.211 93.269 58 0.1 70% 20.1% 28.0% **Starts Proceed Portfolio Characteristics** 60% 26.2% Targeted at Middle-Income Households Rent range of 60,000 yen or more, but less than 100,000 yen: 74.5% Single: 50% 13.9% DINKS: Rent range of 80,000 yen or more, but less than 140,000 yen: 68.0% 47.6% Rent range of 80,000 yen or more, but less than 160,000 yen: 69.8% Family: 19.4% 40% 7.7% 32.3% 30% 20.6% 28.1% 20% 20.7% 10% 13.0% 8.7% 5.0% 0% Single DINKS Family Total 2.845 units 676 units 1.018 units 4.539 units

#### (Note)

- Average rent and rent range by residential unit type have been prepared for residential units (4,539 units) alone excluding residential facilities for the elderly and tenant offices under a pass-through type agreement among the 106 properties managed from the end of the 25th fiscal period to the end of the 26th fiscal period.
- Average rent and rent range are calculated by dividing the sum of the rent and common area maintenance charges stated in the lease agreement by the number of units for occupied rooms and by dividing the sum of advertised rents and common area maintenance charges by the number of units for vacant rooms, each rounded down to the nearest whole number.
- · Percentage of change in average rent and percentage of rent range by residential unit type are rounded to the first decimal place.

# **Changes in AUM Indicators**



	Acquisition price (million yen)	Carrying amount (million yen)		al value n yen)	Occupa (period (%	d-end)	NOI r (millio	esults n yen)		ed on on price)	(bas apprais	yield ed on al value) 6)	NOI yiel depred (base acquisitio (%	ciation ed on on price)
	At acquisition	26th FP	25th FP	26th FP	25th FP	26th FP	25th FP	26th FP	25th FP	26th FP	25th FP	26th FP	25th FP	26th FP
Tokyo metropolitan area major cities	61,405	61,046	67,261	68,481	96.8	97.3	1,686	1,715	5.6	5.6	5.0	5.0	4.1	4.2
Cabinet order designated cities	23,395	23,683	25,599	25,886	93.9	93.5	600	608	5.1	5.2	4.7	4.7	3.8	3.8
Regional area major cities	1,576	1,471	1,821	1,822	91.7	87.5	45	47	5.8	6.0	5.0	5.2	3.5	3.6
Total	86,377	86,201	94,681	96,189	95.9	96.0	2,332	2,370	5.5	5.5	4.9	4.9	4.0	4.1

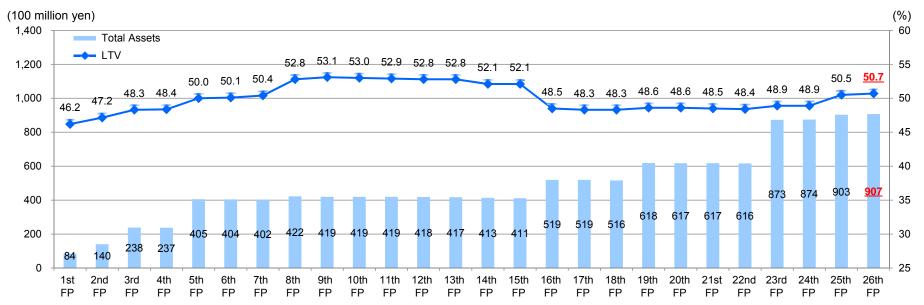
(Note) NOI yield is the figure arrived at when the annualized NOI results figure is divided by acquisition price and appraisal value, respectively.

- Appraisal value for the 26th fiscal period increased by 1.5 billion yen period-on-period due to the acquisition of Proceed Ichikawa Myoden II (0.81 billion yen).
- Unrealized gain increased to 9.98 billion yen, up 1.15 billion yen period-on-period.
- NOI yield (based on acquisition price) for the entire portfolio was 5.5%.

#### **Financial Status**



#### Changes in Total Assets and LTV Ratio



(Note) "LTV ratio" in this graph is calculated by dividing the balance of interest-bearing liabilities at the end of the fiscal period (including subordinated investment corporation bonds issued and outstanding for 8th-18th FP) by total assets at the end of the fiscal period.

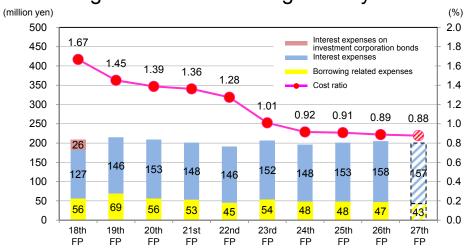
# ■ Balance of Interest-Bearing Liabilities at End of 26th Fiscal Period (October 31, 2018)

	Loans balance
Current portion of long-term loans payable	7,149 million yen
Long-term loans payable	38,897 million yen
Total loans	46,046 million yen
LTV ratio (%)	50.7%

#### Status of credit rating

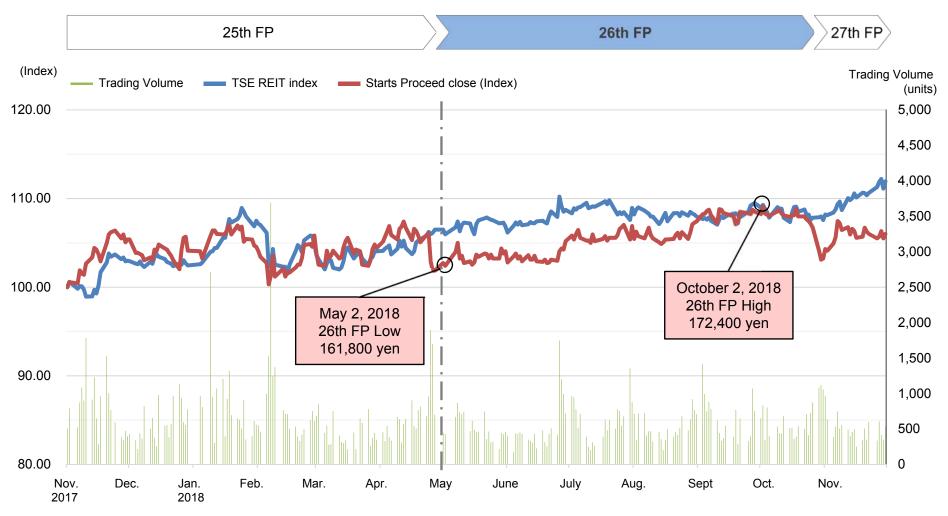
Japan Credit Rating Agency, Ltd. (JCR): A- (stable)

#### Change in Interest-Bearing Liability Costs



## **Changes in Investment Unit Price**





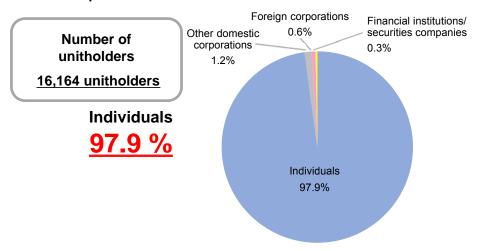
(Note) With closing price of investment unit of Starts Proceed at the beginning of the 25th FP (158,000 yen) and TSE REIT index on the same day (1,623.09) deemed as 100 and set as the base, change in price and index for up to November 30, 2018 are indicated.

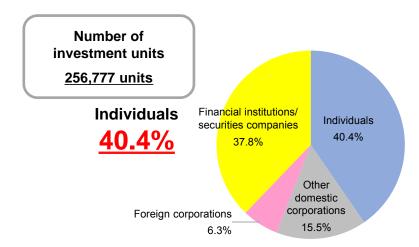
During the 26th fiscal period, the investment unit price marked a high of **172,400 yen** (October 2, 2018) and a low of **161,800 yen** (May 2, 2018), based on closing price.

#### Status of Unitholders (As of October 31, 2018)



Composition of Unitholders and Investment Units at End of 26th Fiscal Period

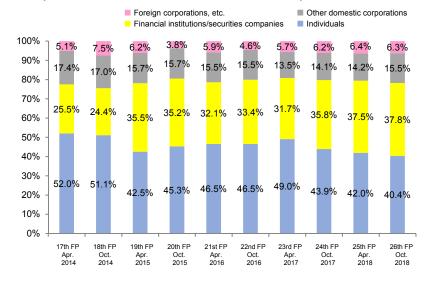




Major Unitholders at End of 26th Fiscal Period (October 31, 2018)

		Number of investment units	Unitholding ratio
	Name	held (units)	(%) (Note)
1	Starts Corporation Inc.	34,153	13.30
2	The Master Trust Bank of Japan, Ltd. (Trust Account)	32,235	12.55
3	Japan Trustee Services Bank, Ltd. (Trust Account)	30,745	11.97
4	The Nomura Trust and Banking Co., Ltd. (Investment Trust Account)	9,359	3.64
5	Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account)	6,763	2.63
6	Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.	4,033	1.57
7	Kinki Sangyo Credit Union	3,313	1.29
8	Japan Trustee Services Bank, Ltd. (Trust Account 9)	2,008	0.78
9	Individual investor	2,000	0.77
10	BNYM SA/NV FOR BNYM FOR BNY GCM CLIENT ACCOUNTS M LSCB RD	1,800	0.70
11	STATE STREET BANK AND TRUST COMPANY 505001	1,508	0.58
12	SSBTC CLIENT OMNIBUS ACCOUNT	1,421	0.55
13	UEDA YAGI TANSHI Co., Ltd.	1,273	0.49
14	MSCO CUSTOMER SECURITIES	1,230	0.47
15	AVIVA INVESTORS INVESTMENT FUNDS ICVC-AVIVA INVESTORS MULTI- STRATEGY TARGET RETURN FUND	1,044	0.40
16	Yoshida Shoji Co., Ltd.	1,000	0.38
16	The Banshu Shinkin Bank	1,000	0.38
16	Individual investor	1,000	0.38
19	STATE STREET BANK AND TRUST COMPANY FOR STATE STREET BANK LUXEMBOURG SCA ON BEHALF OF ITS CLIENTS : CLIENT OMNI OM25	822	0.32
20	Individual investor	800	0.31
	Total	137,507	53.55

Changes in Composition of Unitholders (17th to 26th Fiscal Periods)



(Note) Figures for unitholding ratio are rounded down to the first decimal place.



**Future Management Policy** 



#### Main Initiatives in 26th Fiscal Period

#### **Initiatives from 27th Fiscal Period** (six months ending April 30, 2018)

	●Improvement of portfolio through property acquisition					
<u>a</u> c						
External Growth						
	●Maintaining of period-average occupancy rate of over 95%.					
	⇒Period-end occupancy rate: 96.0% (25th fiscal period: 95.9%)					
	Period average occupancy rate: 95.9% (25th fiscal period: 96.0%)					
	<ul> <li>Cost reduction (expenses related to rent business/lease business expenses)</li> <li>⇒Advertising cost: Comparison with budget 3,361 thousand yen</li> </ul>					
owth	Recycling properties for service upon restoration to their original state.					
Internal Growth	• Improvement of impression through the replacement of indoor facilities (kitchen, modular bathroom, etc.).					
Inter	Improvement in convenience and enhancement of competitiveness with the introduction of new indoor facilities.					
	Improvement of interior design through the exchange of collar cloth, because in the control of the collar cloth.					

Maintaining and improving period-average occupancy rate of over 95%.

• Initiatives for new investment targets associated with the amendment to management guideline (After the resolution at the general meeting of

• Acquisition of prime properties and initiatives for development projects in

- Enhancement of profitability of AUM through reinforced cooperation with Starts Group companies.
- Promotion of online posting of units for lease, enhancement of recognition of properties by brokers/advertisement agencies.

• Improvement of portfolio quality through property replacement.

Early achievement of a 100-billion-yen portfolio.

cooperation with the Starts Group.

unitholders in 2019).

- · Enhancement of appeal by introducing model homes, strengthening of sales capability.
- · Restoration work to original state and added value that can accommodate user needs.
- Occupancy at an early stage due to the improvement in convenience/design through construction work for recycling.
- Continuation of cost reduction. (Advertising, repair and building management costs, non-life insurance costs, etc.)
- Improvement of asset value through major repair and upgrading of facilities utilizing capital expenditure and increase in rental revenue.

#### Conservative management of LTV.

and fittings.

 Extension of average remaining period of loans, lowering of average interest rates.

•Enhancement of appeal upon preview by using them as model homes.

Further development of bank formation.

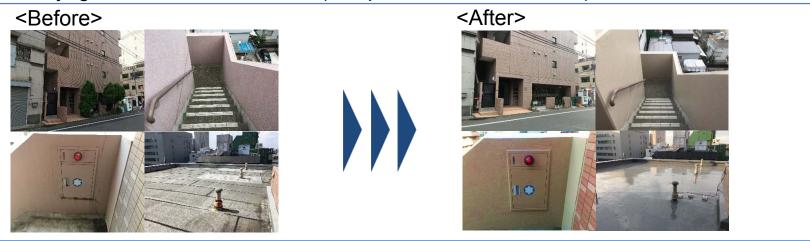
	End of 24th FP	End of 25th FP	End of 26th FP
Average remaining period	2.9 years	3.0 years	2.8 years
Average interest rate	0.69%	0.69%	0.69%
Number of banks	12	13	14

- Establishment of stable financial base.
- · Conservative LTV control.
- Extension and diversification of repayment periods.
- · Further development of bank formation and diversification of fund procurement means.

# **Initiatives to Enhance Image and Asset Value**



Proceed Ryogoku/Exterior makeovers (completed in October 2018)



■ Proceed Myoden/Exterior makeovers (completed in October 2018)



Exterior makeovers contributing to the enhancement of asset value

## Case Example of Ongoing Projects by Starts Group



Project under way in Shinurayasu: Timeless Town Shinurayasu (Urayasu City, Chiba)



#### **Project overview**

Site area: Approx. 51,900 m<sup>2</sup>

- For-sale condominium:
   RC/Seismic isolation structure 4F, 170 units
- For-sale detached home: Wooden structure 2F, 90 houses
- Facilities:

Welfare facility for the elderly, childcare facility, local community facility











## **Properties Developed by the Sponsor I**



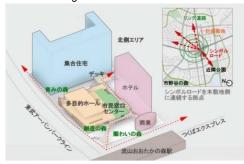
#### ■ Nagareyama Otaka Forest City-owned land development project







Elegant full-scale concert hall Connecting three facilities with a pedestrian deck



·

Sched	Schedule			
July 2015	Disclosure of guidelines for applicants			
Oct. 2015	File proposal documents			
Nov. 2015	Determination of preferred negotiation rights holder			
Mar. 2016	Conclusion of business contract			
Jan. 2017	Start of construction			
Dec. 2018	Planned completion/delivery of the hall building/hotel building			
Mar. 2020	Planned completion/delivery of the apartment building			

#### **Project Scheme** Rights of building Apartment building Hotel/retail building Design/construction by Taisei Corporation Public facility building Starts Corporation (Hall) Starts Starts (Building ownership Proceed Development planned) Starts Hotel Investment Corporation Nagareyama City Development Corporation (For sale) (Building ownership) Corporation (For rent) (Hotel operation) **Starts Starts Corporation** Starts Development (Fixed-term land lease right) Corporation Nagareyama City Corporation (Land (Land ownership) (Land ownership) Nagareyama City (Land ownership) ownership)

## **Property Overview (As of November 2018)**

	(10 01 110 10 10 10 10 10 10 10 10 10 10			
	Apartment building	Hotel/retail building	Hall/resident service counter	
Site area	4,200 m²	2,000 m²	3,945 m²	
Building area (m²)	1,927 m²	1,047 m²	2,586 m²	
Building-to-land ratio (%)	45.90%	52.36%	65.56%	
Total floor area	19,393 m²	8,161 m <sup>2</sup>	3,493 m <sup>2</sup>	
Floor-area ratio	399.97%	392.22%	87.34%	
Structure	RC/Base with seismic isolation	Steel-framed	RC/Steel framed	
Floors	14 floors above ground and 1 floor below	11 floors above ground, 1 PH floor	2 floors above ground	
Maximum height (m)	44.9 m	45.1 m	13.3 m	
Size/Features	For sale: 192 Units     For rent: 49 Units     Childcare center	Guest rooms: 167     Banquet rooms, large bath and fitness studio     Plan to house a café, etc.	Number of audience seats: 506  Movable forward/ backward seats  Can be used together with the foyer  Convenient resident service counter	

Rights of land

#### **Properties Developed by the Sponsor II**



Kanda-Higashimatsushitacho Private Residential Building Development Project Alpha Grande Chizakura Tower



Structure : RC/25F (Base seismic isolation)

Completion : July 2018

Number of units for sale 185 units (have been contracted)

Number of leasing units (type) : 2LDK 55 units; 3LDK 10 units; Retail 3 units; Total 68 units

Location : Kanda Higashimatsushita-cho, Chiyoda-ku

Site area  $: 3,428.28 \text{ m}^2$ Total floor area  $: 26,971.61 \text{ m}^2$ 

Use : Apartment, retail, office, living support facility
Zoning : Commercial district, fire preventive district



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  Akihabara Station

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  「中田 万世徳 | 秋葉原駅南 第 | 中田岩本町 1 | 中田岩田町 1 | 中田岩田町 1 | 中田北田町 1 | 中田田町 1 | 中田田田町 1 | 中田田田田町 1 | 中田田田町 1 | 中田田田田町 1 |
- Kanda-Higashimatsushitacho Private Residential Building Development Project (Alpha Grande Chizakura Tower) is a plan to set a fixed-term land lease hold to private land adjacent to the former lot of Chizakura Elementary School (kuyuchi), develop integrally with business parties and establish a condominium and rental housing primarily for average income households, with a square area to the east and west.
- Starts Corporation was selected as a business partner through a public proposal of Chiyoda Ward in 2010, and the property was completed in July 2018.

# **Properties Developed by the Sponsor III**



## Proceed Kanayama 3



Structure : RC/13F
Completion : August 2018

Number of leasing units (type) : 1K 48 units; 1LDK 12 units; Total 60 units

Location : 2-chome, Masaki, Naka-ku, Nagoya-shi, Aichi

Site area :  $465.41 \text{ m}^2$ Total floor area :  $2,008.86 \text{ m}^2$ Use : Apartment

Zoning : Neighborhood commercial district





# **Properties Developed by the Sponsor IV**



## Proceed Mito 3



Structure : RC/12F

Completion : October 2018

Number of leasing: 1R 24 units; 1LDK 36 units;

units (type) Total 60 units

Location : Minamimachi, Mito-shi, Ibaraki

Site area :744.01 m²

Total floor area :2,359.02 m²

Use :Apartment

Zoning : Commercial district





# **Properties subject to warehousing**



#### Proceed Yamashita Koen The Tower

# The Parkhabio Yokohama Yamate



: RC/B2F, 18F Structure Completion : January 2008

(type)

Number of leasing units : 1R 84 units; 1LDK 31 units; 2LDK 24 units; 3LDK 3 units;

Retail 6 units: Total 148 units

: Yamashita-cho, Naka-ku, Yokohama-shi, Location

Kanagawa

Site area : 1,676.02 m<sup>2</sup> Total floor area : 14,619.19 m<sup>2</sup>

Use : Apartment, retail, parking, nursery

: Commercial district Zoning

: RC/B1F, 6F Structure

Completion : July 2015

Number of leasing units : 1R 2 units; 1K 48 units; 1DK 13 units; 1LDK+S 13 units;

Total 76 units

: 2-chome, Ishikawa-cho, Naka-ku, Yokohama-shi, Location

Kanagawa

Site area : 944.24 m<sup>2</sup>

Total floor area : 3,606.4 m<sup>2</sup> Use : Apartment

: Neighborhood commercial district Zoning

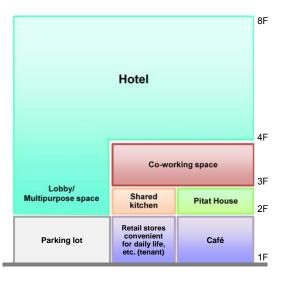
(type)

# Case Example of Consulting by Management Company I [Fuchu-shi, Tokyo]



■ Utilization Project of Site of Fuchu Green Plaza <scheduled to open in 2021>











#### <Plan overview>

Size : 8 floors above ground

Site area :  $1,092,27 \text{ m}^2$ Total floor area :  $6,429.46 \text{ m}^2$ Structure : Steel-framed

Operation period: 50 years (fixed-term land lease)

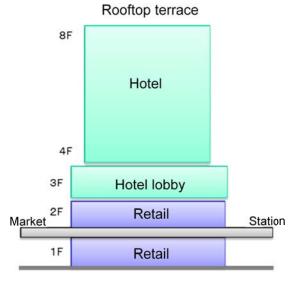
# Case Example of Consulting by Management Company II [Kyoto-shi, Kyoto]



■ Project utilizing "Bustle Zone" at No. 1 market of Kyoto Central Wholesale Market

<scheduled to open in 2020>





#### <Plan overview>

Size : 8 floors above ground

Site area : 4,000 m<sup>2</sup>

Total floor area : Approx.18,000 m²

Use : Hotel, retail facility

Operation period: Operation period: 60 years

(fixed-term land lease)





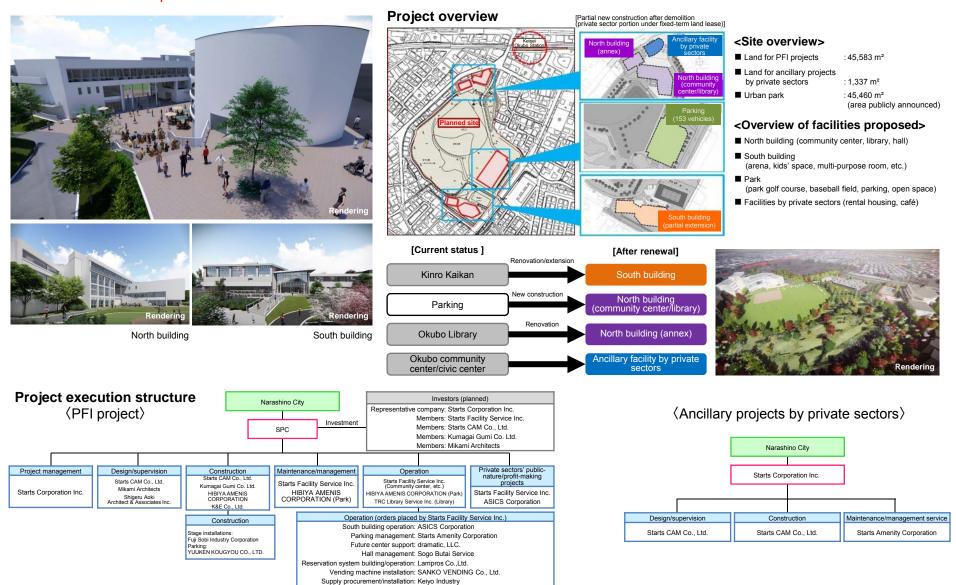


# Case Example of Consulting by Management Company III [Narashino-shi, Chiba]



Revitalization project of existing public facility in front of Keisei Okubo Station

<scheduled to open in November 2019>



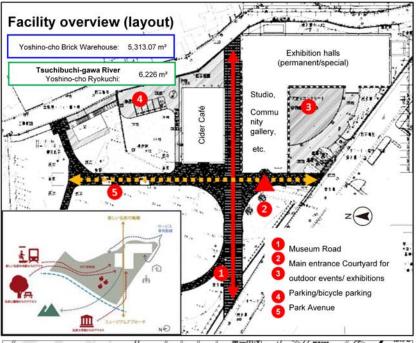
# Case Example of Consulting by Management Company IV [Hirosaki-shi, Aomori]



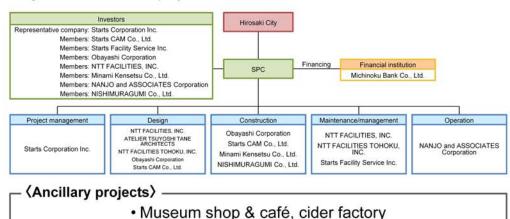
■ PFI project for development of surrounding area of Yoshino-cho Ryokuchi in Hirosaki City

<scheduled to open in 2020>





#### Project structure (PFI project)





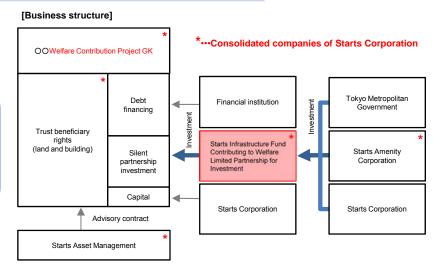
## **Case Example of Efforts by Management Company**



Initiatives by Public-Private Partnership Infrastructure Fund for Facilities Contributing to Welfare

Starts Group is making efforts in development and promotion of buildings contributing to welfare including childcare support facilities in Tokyo in cooperation with the Tokyo Metropolitan Government.







#### Overview of scheduled development

Location : Ota-ku, Tokyo Site area : Approx. 360 m²

Structure : RC/6F

Use : Authorized nursery school

Apartment (11 units)

Completion : End of January 2019

(planned)

#### [Facility composition]



# Overview of November 22, 2018 Refinancing



# ■ Refinancing Loans

(million yen)

,			
Term Loan		Z	
	Term	3.6 years	
	Total amount	3,700	
	Aozora Bank	1,054	
	Resona Bank	787	
	Chiba Bank	382	
JWN	Musashino Bank	382	
Breakdown	Mizuho Bank	331	
Bre	Kagawa Bank	325	
	Sumitomo Mitsui Banking	241	
	Sumitomo Mitsui Trust Bank	99	
	ORIX Bank	99	
	Floating interest rate	0.907% (Note)	
	Repayment method	Lump-sum repayment on repayment date	

(Note) The fixed interest rate is shown.



(million yen)

	Term Loan	2M	Change
	Term	6 years	
	Total amount	3,700	-
	Aozora Bank	1,089	35
	Resona Bank	825	38
	Chiba Bank	382	-
WD	Musashino Bank	382	-
Breakdown	Mizuho Bank	357	26
Bre	Kagawa Bank	325	-
	Sumitomo Mitsui Banking	241	-
	Sumitomo Mitsui Trust Bank	99	-
	ORIX Bank	-	-99
	Floating interest rate	0.930% (Note)	
	Repayment method	Lump-sum repayment on repayment date	

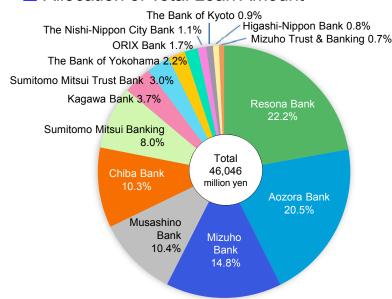
(Note) The fixed interest rate is shown.

	End of 24th FP	End of 25th FP	End of 26th FP	After Refinancing November 22, 2018
Average remaining period	2.9 years	3.0 years	2.8 years	3.3 years
Ratio of fixed-rate loans	29.0%	27.2%	21.5%	21.5%
Average interest rate	0.69%	0.69%	0.69%	0.69%

# Overview after Refinancing (November 22, 2018)



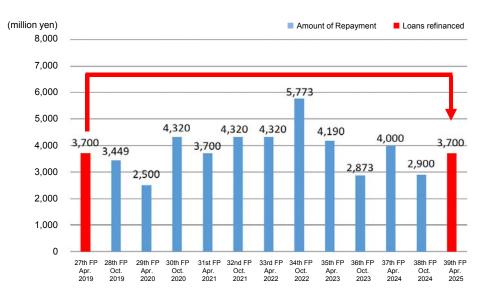
#### Allocation of Total Loan Amount



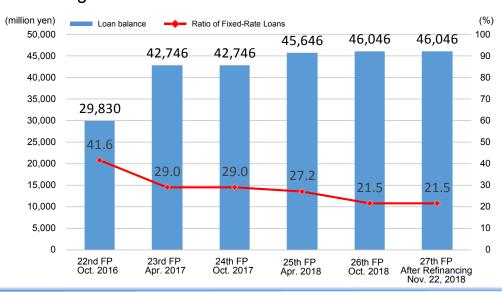
#### Breakdown of Lenders

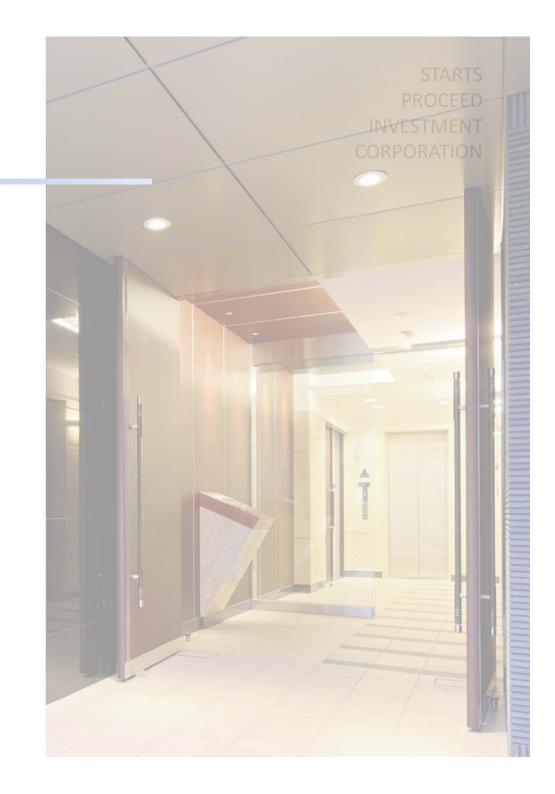
Lenders	Loan balance (million yen)
Resona Bank	10,209
Aozora Bank	9,416
Mizuho Bank	6,831
Musashino Bank	4,768
Chiba Bank	4,728
Sumitomo Mitsui Banking	3,701
Kagawa Bank	1,687
Sumitomo Mitsui Trust Bank	1,375
The Bank of Yokohama	1,000
ORIX Bank	780
The Nishi-Nippon City Bank	500
The Bank of Kyoto	400
Higashi-Nippon Bank	350
Mizuho Trust & Banking	300
Total	46,046

#### ■ Status of Diversification of Interest-Bearing Liabilities



#### ■ Change in Loan Balance and Ratio of Fixed-Rate Loans





**Reference Materials** 

# **Balance Sheet**



(thousand yen)

	(thousand yen)		
25th Fiscal Period	26th Fiscal Period		

(III) (III) USAITU YE			
	25th Fiscal Period As of	26th Fiscal Period As of	Change
	Apr. 30, 2018	Oct. 31, 2018	Shango
Assets			
Current assets			
Cash and deposits	1,713,559	1,697,815	-15,743
Cash and deposits in trust	1,927,684	2,032,413	104,728
Operating accounts receivable	29,426	23,140	-6,285
Prepaid expenses	95,170	84,706	-10,464
Consumption taxes receivable	47,561	-	-47,561
Other	1,108	1,671	562
Total current assets	3,814,511	3,839,747	25,235
Noncurrent assets			
Property, plant and equipment			
Buildings in trust	43,765,198	44,054,191	288,993
Accumulated depreciation	-7,108,960	-7,670,448	-561,487
Buildings in trust, net	36,656,238	36,383,743	-272,494
Structures in trust	1,216,160	1,217,384	1,224
Accumulated depreciation	-580,195	-616,904	-36,709
Structures in trust, net	635,964	600,479	-35,484
Machinery and equipment in trust	5,376	5,376	-
Accumulated depreciation	-3,149	-3,454	-304
Machinery and equipment in trust, net	2,226	1,921	-304
Tools, furniture and fixtures in trust	317,657	338,335	20,678
Accumulated depreciation	-164,975	-182,982	-18,007
Tools, furniture and fixtures in trust, net	152,682	155,352	2,670
Land in trust	48,400,499	49,060,326	659,826
Total property, plant and equipment	85,847,610	86,201,824	354,213
Intangible assets			
Software	3,366	2,772	-594
Total intangible assets	3,366	2,772	-594
Investments and other assets			
Lease and guarantee deposits	10,000	10,000	-
Lease and guarantee deposits in trust	530,943	535,874	4,931
Long-term prepaid expenses	152,564	139,879	-12,685
Deferred tax assets	84	75	-8
Other	12,387	13,023	636
Total investments and other assets	705,979	698,853	-7,126
Total noncurrent assets	86,556,956	86,903,449	346,492
Deferred assets			
Investment unit issuance costs	12,729	8,486	-4,243
Total deferred assets	12,729	8,486	-4,243
Total assets	90,384,197	90,751,682	367,485

(indusand yen)						
	25th Fiscal Period As of Apr. 30, 2018	26th Fiscal Period As of Oct. 31, 2018	Change			
Liabilities						
Current liabilities						
Current portion of long-term loans payable	6,200,000	7,149,000	949,000			
Operating accounts payable	159,634	184,273	24,638			
Accounts payable –other	202,510	202,517	7			
Accrued expenses	3,462	864	-2,598			
Income taxes payable	2,007	1,879	-128			
Accrued consumption taxes	9,703	15,001	5,298			
Advances received	2,702	2,265	-437			
Other	157	1,108	951			
Total current liabilities	6,580,178	7,556,911	976,732			
Noncurrent liabilities						
Long-term loans payable	39,446,000	38,897,000	-549,000			
Tenant leasehold and security deposits in trust	707,011	706,148	-863			
Asset retirement obligation	128,638	129,699	1,060			
Total noncurrent liabilities	40,281,650	39,732,848	-548,802			
Total liabilities	46,861,829	47,289,759	427,930			
Net assets						
Unitholders' equity						
Unitholders' capital	42,230,457	42,230,457	-			
Surplus						
Voluntary retained earnings						
Reserve for reduction entry	99,000	99,000	-			
Total voluntary retained earnings	99,000	99,000	-			
Unappropriated retained earnings (undisposed loss)	1,192,910	1,132,465	-60,444			
Total surplus	1,291,910	1,231,465	-60,444			
Total unitholders' equity	43,522,367	43,461,923	-60,444			
Total net assets	43,522,367	43,461,923	-60,444			
Total liabilities and net assets	90,384,197	90,751,682	367,485			
	•					

# **Statements of Income / Cash Distributions**



#### Statements of Income

(thousand yen)

(thousand yen)					
	25th Fiscal Period (From: Nov. 1, 2017 To: Apr. 30, 2018)	26th Fiscal Period (From: May 1, 2018 To: Oct. 31, 2018)	Change		
Operating revenue					
Rent revenue – real estate (1)	3,053,129	3,079,506	26,376		
Gain on sales of real estate properties	73,921	-	-73,921		
Total operating revenue	3,127,051	3,079,506	-47,544		
Operating expenses					
Expenses related to rent business (2)	1,328,909	1,325,306	-3,602		
Asset management fee	265,187	264,990	-196		
Asset custody fee	8,465	8,489	23		
Administrative service fees	28,552	28,108	-444		
Directors' compensations	1,200	1,200	-		
Other operating expenses	96,121	113,234	17,112		
Total operating expenses	1,728,436	1,741,329	12,892		
Operating income	1,398,614	1,338,176	-60,437		
Non-operating income					
Interest income	18	16	-1		
Insurance income	1,562	5,626	4,063		
Reversal of distribution payable	1,611	750	-861		
Other	-	193	193		
Total non-operating income	3,192	6,586	3,394		
Non-operating expenses					
Interest expenses	153,941	158,371	4,429		
Amortization of investment unit issuance costs	4,243	4,243	-		
Borrowing related expenses	48,329	47,433	-895		
Other	450	540	90		
Total non-operating expenses	206,964	210,588	3,624		
Ordinary income	1,194,843	1,134,175	-60,667		
Income before income taxes	1,194,843	1,134,175	-60,667		
Income taxes – current	2,010	1,881	-128		
Income taxes – deferred	-3	8	12		
Total income taxes	2,006	1,890	-116		
Net income	1,192,836	1,132,284	-60,551		
Retained earnings brought forward	74	181	106		
Unappropriated retained earnings (undisposed loss)	1,192,910	1,132,465	-60,444		

#### (1) "Real estate rent revenue"

(thousand yen)

	25th Fiscal Period (From: Nov. 1, 2017 To: Apr. 30, 2018)	26th Fiscal Period (From: May 1, 2018 To: Oct. 31, 2018)	Change
Rent	2,650,689	2,689,764	39,075
Common area maintenance charges	179,868	182,935	3,067
Parking revenue	86,041	86,328	287
Incidental revenue	1,776	1,862	86
Other lease business revenue	134,754	118,614	-16,140
Total	3,053,129	3,079,506	26,377

#### (2) "Expenses related to rent business"

(thousand yen)

	25th Fiscal Period (From: Nov. 1, 2017 To: Apr. 30, 2018)	26th Fiscal Period (From: May 1, 2018 To: Oct. 31, 2018)	Change
Management expenses	191,133	195,319	4,186
Repair expenses	98,246	93,813	-4,433
Real estate taxes	171,197	177,859	6,662
Trust fees	35,333	34,662	-671
Utilities expenses	56,729	55,103	-1,626
Nonlife insurance expenses	10,368	10,494	126
Depreciation and amortization	608,540	616,509	7,969
Other lease business expenses	157,361	141,544	-15,817
Total	1,328,909	1,325,306	-3,603

#### Cash Distributions

	25th Fiscal Period (From: Nov. 1, 2017 To: Apr. 30, 2018)	26th Fiscal Period (From: May 1, 2018 To: Oct. 31, 2018)	Change
I Unappropriated retained earnings	1,192,910,475 yen	1,132,465,701 yen	-60,444,774 yen
II Amount of distributions	1,192,729,165 yen	1,132,386,570 yen	-60,342,595 yen
[Amount of distribution per investment unit]	4,645 yen	4,410 yen	-235 yen
III Retained earnings carried forward	181,310 yen	79,131 yen	-102,179 yen

# **Statements of Cash Flows and Key Performance Indicators**



#### Statements of Cash Flows

#### (thousand yen)

		(thousand yen
	25th Fiscal Period (From: Nov. 1, 2017 To: Apr. 30, 2018)	26th Fiscal Period (From: May 1, 2018 To: Oct. 31, 2018)
Net cash provided by (used in) operating activities		
Income before income taxes	1,194,843	1,134,175
Depreciation and amortization	609,134	617,103
Amortization of investment unit issuance costs	4,243	4,243
Interest income	-18	-16
Interest expenses	153,941	158,371
Decrease (increase) in operating accounts receivable	-1,102	6,285
Decrease (increase) in prepaid expenses	5,485	10,464
Decrease (decrease) in consumption taxes receivable	-47,561	47,561
Increase (decrease) in accrued consumption taxes	-48,517	5,298
Increase (decrease) in operating accounts payable	-32,407	33,730
Increase (decrease) in accounts payable – other	-5,674	-276
Decrease (increase) in long-term prepaid expenses	-4,197	12,685
Decrease from sales of property, plant and equipment in trust	306,096	-
Other, net	590	262
Subtotal	2,134,853	2,029,887
Interest income received	18	16
Interest expenses paid	-151,289	-160,969
Income taxes paid	-1,957	-2,010
Net cash provided by (used in) operating activities	1,981,625	1,866,924
Net cash provided by (used in) investing activities		
Purchase of property, plant and equipment in trust	-5,861,751	-979,814
Proceeds from tenant leasehold and security deposits in trust	81,436	49,472
Repayments of tenant leasehold and security deposits in trust	-49,469	-50,335
Decrease (increase) in other investments	-636	-5,567
Net cash provided by (used in) investing activities	-5,830,420	-986,244
Net cash provided by (used in) financing activities		
Proceeds from long-term loans payable	6,900,000	2,900,000
Repayment of long-term loans payable	-4,000,000	-2,500,000
Dividends paid	-1,191,782	-1,191,694
Net cash provided by (used in) financing activities	1,708,217	-791,694
Net increase (decrease) in cash and cash equivalents	-2,140,577	88,985
Cash and cash equivalents at beginning of period	5,781,821	3,641,243
Cash and cash equivalents at end of period	3,641,243	3,730,228

## Key Performance Indicators

	Unit	25th Fiscal Period (From: Nov. 1, 2017 To: Apr. 30, 2018)	26th Fiscal Period (From: May 1, 2018 To: Oct. 31, 2018)
Total assets (a)	million yen	90,384	90,751
Net assets (b)	million yen	43,522	43,461
Total unitholders' capital	million yen	42,230	42,230
Total number of investment units issued and outstanding (c)	units	256,777	256,777
Net assets per unit (b) ÷ (c)	yen	169,494	169,259
Net income per unit (Note 1)	yen	4,645	4,409
Total distributions (d)	million yen	1,192	1,132
Distribution per unit (d) ÷ (c)	yen	4,645	4,410
[Of which, distribution of earnings per unit]	yen	4,645	4,410
[Of which, distribution in excess of earnings per unit]	yen	(-)	(-)
Return on assets (Note 2)	%	1.3(2.7)	1.3(2.5)
Return on equity (Note 2)	%	2.7(5.5)	2.6(5.2)
Equity ratio (b) ÷ (a)	%	48.2	47.9
Distribution payout ratio (Note 2)	%	100.0	100.0

#### [Other Reference Information]

Number of investment properties (Note 3)	properties	106	107
Total number of leasable units (Note 3)	units	5,208	5,267
Gross leasable area	m <sup>2</sup>	193,583.85	194,802
Period-end occupancy rate (Note 3)	%	95.9	96.0
Depreciation and amortization	million yen	608	616
Capital expenditures	million yen	119	109
Property leasing NOI (Net Operating Income) (Note 2)	million yen	2,332	2,370
FFO (Funds from Operations) per unit (Note 2)	yen	6,746	6,829
FFO multiple (Note 2)	times	11.8	12.0
Debt service coverage ratio (Note 2)	times	12.7	12.0
Earnings before interest, depreciation and amortization	million yen	1,955	1,907
Interest expenses	million yen	153	158
Total interest-bearing liabilities	million yen	45,646	46,046
LTV (Loan-To-Value) ratio (Note 2)	%	50.5	50.7
Number of days of management (Note 2)	days	181	184

(Note 1) Net income per unit is calculated by dividing net income by the daily weighted average number of investment units issued and outstanding.

(Note 2) The indicators presented are calculated as follows. In addition, for return on assets and return on equity, figures annualized based on the number of days of management are also shown in brackets.

Return on assets	Ordinary income $\div$ Average total assets Average total assets = (Total assets at beginning of period + Total assets at end of period) $\div$ 2
Return on equity	Net income $\div$ Average net assets Average net assets at beginning of period + Net assets at end of period) $\div$ 2
Distribution payout ratio	Distribution per unit ÷ Net income per unit
Property leasing NOI	Property leasing income (loss) [Real estate rent revenue – Expenses related to rent business] + Depreciation and amortization
FFO per unit	(Net income + Depreciation and amortization + Other depreciation and amortization – Gain (loss) on sales of real estate properties) ÷ Total number of investment units issued and outstanding
FFO multiplier	Investment unit price at end of period ÷ Annualized FFO per unit
Debt service coverage ratio	Earnings before interest, depreciation and amortization ÷ Interest expenses (including interest expenses on investment corporation bonds)
LTV ratio	Total interest-bearing liabilities ÷ Total assets

(Note 3) The number of investment properties are indicated in units that are generally accepted to be one. In addition, the total number of leasable units is the number of units that are leasable for residential, office, retail and other uses, and the period-end occupancy rate is the leased area expressed as a percentage of gross leasable area as at the date of settlement of accounts.

# Status of Interest-Bearing Liabilities I (As of October 31, 2018)



# ■ Long-Term Loans Payable

Lender	Drawdown date	Balance at end of 26th FP (thousand yen)	Average interest rate (%) (Note 1)	Repayment date	Repayment method	Use	Remarks	Name
Resona Bank, Ltd.		711,000						
Aozora Bank, Ltd.		441,000						
Mizuho Bank, Ltd.		299,000						
Sumitomo Mitsui Banking Corporation		299,000			Lump-sum			
The Chiba Bank, Ltd.	Nov. 25, 2014	259,000	1.19000 (Note 2)	Nov. 25, 2019	repayment on repayment	Refinancing	Unsecured Unguaranteed	Term Loan Y
The Musashino Bank, Ltd.	2014	259,000	(NOTE 2)		date		Origuaranteeu	
Sumitomo Mitsui Trust Bank, Limited		107,000						
ORIX Bank Corporation		104,000						
The Kagawa Bank, Ltd.		21,000						
Aozora Bank, Ltd.		1,054,000						
Resona Bank, Ltd.		787,000						
The Chiba Bank, Ltd.	May 22, 2015	382,000				Refinancing	Unsecured Unguaranteed	Term Loan Z
The Musashino Bank, Ltd.		382,000			Lump-sum			
Mizuho Bank, Ltd.		331,000	0.90700 (Note 2)	Nov. 22, 2018	repayment on repayment date			
The Kagawa Bank, Ltd.	2015	325,000	(Note 2)					
Sumitomo Mitsui Banking Corporation		241,000						
ORIX Bank Corporation		99,000						
Sumitomo Mitsui Trust Bank, Limited		99,000						
Aozora Bank, Ltd.		1,054,000				Refinancing	Unsecured Unguaranteed	Term Loan 2A
Resona Bank, Ltd.		787,000						
The Chiba Bank, Ltd.		382,000						
The Musashino Bank, Ltd.		382,000			Lump-sum			
Mizuho Bank, Ltd.	Nov. 24, 2015	331,000	0.99000 (Note 2)	Nov. 24, 2020	repayment on repayment			
The Kagawa Bank, Ltd.	2013	325,000	(NOTE 2)		date			
Sumitomo Mitsui Banking Corporation		241,000						
ORIX Bank Corporation		99,000						
Sumitomo Mitsui Trust Bank, Limited		99,000						
Resona Bank, Ltd.		763,500						
Aozora Bank, Ltd.		520,000						
Sumitomo Mitsui Banking Corporation		408,500						
The Chiba Bank, Ltd.		387,500			Lump-sum			
The Musashino Bank, Ltd.	May 24,	387,500	0.04747	May 24, 2022	repayment	Definersia	Unsecured	Torm I OD
Mizuho Bank, Ltd.	2016	158,500	0.84747	May 24, 2022	on repayment	Refinancing	Unguaranteed	Term Loan 2B
ORIX Bank Corporation		130,000			date			
Sumitomo Mitsui Trust Bank, Limited		56,500						
Mizuho Trust & Banking Co., Ltd.		50,000						
The Kagawa Bank, Ltd.		11,500						

# Status of Interest-Bearing Liabilities II (As of October 31, 2018)



# ■ Long-Term Loans Payable

Lender	Drawdown date	Balance at end of 26th FP (thousand yen)	Average interest rate (%) (Note 1)	Repayment date	Repayment method	Use	Remarks	Name
Resona Bank, Ltd. Aozora Bank, Ltd. Sumitomo Mitsui Banking Corporation The Chiba Bank, Ltd. The Musashino Bank, Ltd. Mizuho Bank, Ltd. ORIX Bank Corporation Sumitomo Mitsui Trust Bank, Limited Mizuho Trust & Banking Co., Ltd. The Kagawa Bank, Ltd.	May 24, 2016	763,500 520,000 408,500 387,500 387,500 158,500 130,000 56,500 50,000 11,500	0.90747	May 24, 2023	Lump-sum repayment on repayment date	Refinancing	Unsecured Unguaranteed	Term Loan 2C
Aozora Bank, Ltd. Resona Bank, Ltd. The Chiba Bank, Ltd. The Musashino Bank, Ltd. Mizuho Bank, Ltd. The Kagawa Bank, Ltd. Sumitomo Mitsui Banking Corporation Sumitomo Mitsui Trust Bank, Limited	Nov. 24, 2016	1,025,000 783,000 356,000 356,000 308,000 303,000 225,000 93,000	0.47747	May 24, 2019	Lump-sum repayment on repayment date	Refinancing	Unsecured Unguaranteed	Term Loan 2E
Resona Bank, Ltd. Aozora Bank, Ltd. Mizuho Bank, Ltd. The Musashino Bank, Ltd. The Chiba Bank, Ltd. The Kagawa Bank, Ltd. Sumitomo Mitsui Trust Bank, Limited	Dec. 9, 2016	1,095,000 1,060,000 917,000 480,000 470,000 152,000 146,000	0.31747	May 22, 2020	Lump-sum repayment on repayment date	Refinancing	Unsecured Unguaranteed	Term Loan 2F
Resona Bank, Ltd. Aozora Bank, Ltd. Mizuho Bank, Ltd. The Musashino Bank, Ltd. The Chiba Bank, Ltd. The Kagawa Bank, Ltd. Sumitomo Mitsui Trust Bank, Limited	Dec. 9, 2016	1,095,500 1,060,500 917,000 480,000 470,000 152,000 145,000	0.34747	May 24, 2021	Lump-sum repayment on repayment date	Refinancing	Unsecured Unguaranteed	Term Loan 2G
Resona Bank, Ltd. Aozora Bank, Ltd. Mizuho Bank, Ltd. The Musashino Bank, Ltd. The Chiba Bank, Ltd. The Kagawa Bank, Ltd. Sumitomo Mitsui Trust Bank, Limited	Dec. 9, 2016	1,105,000 1,061,000 917,000 480,000 460,000 152,000 145,000	0.37747	Nov. 24, 2021	Lump-sum repayment on repayment date	Refinancing	Unsecured Unguaranteed	Term Loan 2H

# Status of Interest-Bearing Liabilities III (As of October 31, 2018)



## Long-Term Loans Payable

<u> </u>	_							
Lender	Drawdown date	Balance at end of 26th FP (thousand yen)	Average interest rate (%) (Note 1)	Repayment date	Repayment method	Use	Remarks	Name
Mizuho Bank, Ltd.		1,090,000						
The Chiba Bank, Ltd.		500,000						
The Nishi-Nippon City Bank, Ltd.		500,000						
Sumitomo Mitsui Banking Corporation		500,000	500,000					
The Musashino Bank, Ltd.	May 24,	500,000	0.707.47	Nov. 24,	Lump-sum	D.C.	Unsecured	T
Resona Bank, Ltd.	2017	385,000	0.72747	2022	repayment	Refinancing	Unguaranteed	Term Loan 2I
Higashi-Nippon Bank, Ltd.		250,000			on repayment date		-	
Aozora Bank, Ltd.		215,000						
ORIX Bank Corporation		150,000						
Mizuho Trust & Banking Co., Ltd.		100,000						
Resona Bank, Ltd.		519,000						
Mizuho Bank, Ltd.		479,000				Definencia	Unsecured	Torre Loop 21
Sumitomo Mitsui Banking Corporation	N. O.	479,000						
The Musashino Bank, Ltd.		415,000						
The Chiba Bank, Ltd.	Nov. 24,	415,000	2 === 1=	Nov. 24,	Lump-sum			
Aozora Bank, Ltd.	2017	321,000	0.75747	2023	repayment on repayment date	Refinancing	Unguaranteed	Term Loan 2J
Sumitomo Mitsui Trust Bank, Limited		171,000						
ORIX Bank Corporation		167,000						
The Kagawa Bank, Ltd.		34,000						
The Bank of Yokohama		1,000,000						
Resona Bank, Ltd.		650,000						Term Loan 2K
Aozora Bank, Ltd.		600,000						
Mizuho Bank, Ltd.		600,000				Part of funds for		
Sumitomo Mitsui Banking Corporation	Dec. 15,	600,000	0.65747	May 24, 2022	Lump-sum	refinancing	Unsecured	
Sumitomo Mitsui Trust Bank, Limited	2017	150,000	0.65747	2022	repayment on repayment date	and	Unguaranteed	
The Kagawa Bank, Ltd.		100,000			on repayment date	acquisition of AUM		
Higashi-Nippon Bank		100,000						
Mizuho Trust & Banking Co., Ltd		100,000						
Resona Bank, Ltd.		727,000						
Aozora Bank, Ltd.		450,000						
Bank of Kyoto, Ltd.		400,000						
Mizuho Bank, Ltd.	May 25	299,000		May 24	Lump-sum		Linangurad	
Sumitomo Mitsui Banking Corporation	May 25, 2018	299,000	0.75804	May 24, 2024	repayment	Refinancing	Unsecured Unquaranteed	Term Loan 2L
The Chiba Bank, Ltd.	2010	259,000		2024	on repayment date		Origuaranteed	
The Musashino Bank, Ltd.		259,000						
Sumitomo Mitsui Trust Bank, Limited		107,000						
The Kagawa Bank, Ltd.		100,000						
Total		46,046,000						

#### **Total interest-bearing liabilities**

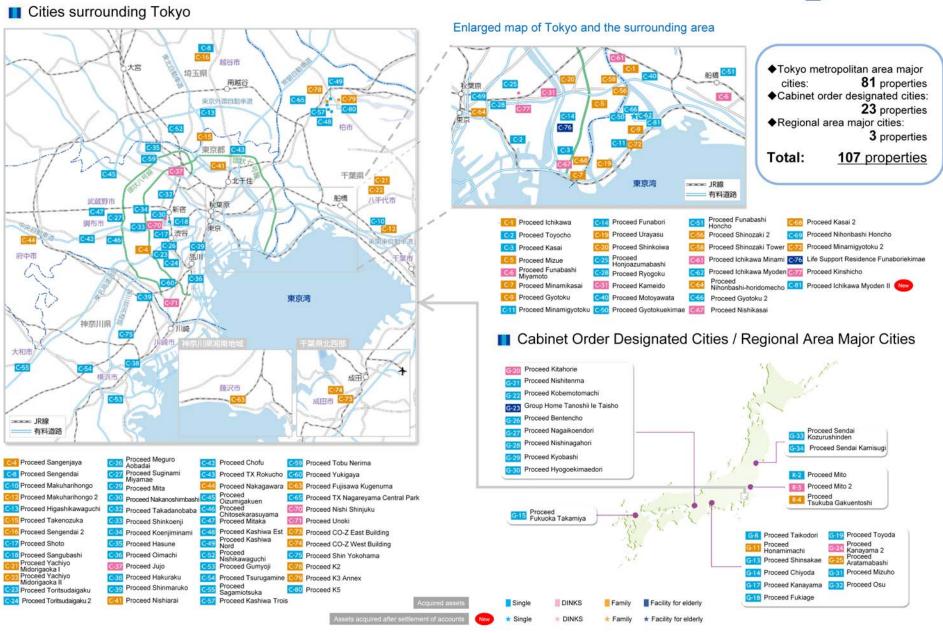
45,646,000 thousand yen

(Note 1) Average interest rate is the weighted average for the period, rounded to the fifth decimal place.

(Note 2) As an interest rate swap agreement has been concluded for the purpose of hedging the risk of interest rate fluctuations, the fixed interest rate is shown.

## Portfolio Map (As of October 31, 2018)





# **Breakdown of Revenue of Major Properties** (26th Fiscal Period Results)



		Tokyo r	metropolitan area maj	or cities	Cabi	Regional area major cities			
Property number	C-41	C-69	C-70	C-75	C-77	G-24	G-25	G-26	R-4
Property name	Proceed Nishiarai	Proceed Nihonbashi Honcho	Proceed Nishi Shinjuku	Proceed Shin Yokohama	Proceed Kinshicho	Proceed Kanayama 2	Proceed Aratamabashi	Proceed Bentencho	Proceed Tsukuba Gakuentoshi
Property photo							MINITAL TO SERVICE STATE OF THE SERVICE STATE OF TH		
Location	1-chome, Nishiaraisakaecho, Adachi-ku, Tokyo	4-chome, Nihonbashi Honcho, Chuo-ku, Tokyo	3-chome, Nishishinjuku, Shinjuku-ku, Tokyo	3-chome, Shinyokohama, Koto- ku, Yokohama-shi, Kanagawa	4-chome, Kamezawa, Sumida-ku, Tokyo	2-chome, Kanayama, Naka-ku, Nagoya-shi, Aichi	8-chome, Mizuhotori, Mizuho-ku, Nagoya-shi, Aichi	2-chome, Ichiokamotomachi, Minato-ku, Osaka-shi, Osaka	3-chome, Ninomiya, Tsukuba-shi, Ibaraki
Structure	ARTIER Bldg.: RC/14F OZAREA Bldg.: RC/10F Hall Bldg.: S/2F Nursery Bldg.: S/2F	RC/11F	SRC/14F•B1F	RC/11F∙B1F	SRC/9F	RC/14F∙B1F	RC/10F	RC/14F	RC/9F
Construction completion	July 20, 2007	February 25, 2003	February 25, 2003	April 19, 2007	July 1, 2005	August 22, 2007	August 19, 2005	January 11, 2008	March 3, 2008
Number of leasable units	294 units	84 units	66 units	226 units	64 units	72 units	72 units	126 units	34 units
Acquisition price	5,172,000	2,499,000	2,549,000	4,330,000	2,140,000	2,040,400	2,129,600	2,170,000	775,600
(A) Property leasing operating revenue	300,922	61,781	60,200	121,617	52,627	67,021	66,802	65,923	25,802
(B) Property leasing operating expenses	101,108	10,681	12,921	23,406	12,119	14,958	15,164	10,346	6,184
(C) Property leasing NOI = (A) - (B)	199,813	51,099	47,278	98,211	40,507	52,062	51,637	55,576	19,617
(D) Depreciation and amortization	93,786	5,618	6,145	20,086	6,257	17,496	15,775	6,493	8,184
(E) Property leasing income (loss) = (C) - (D)	106,027	45,480	41,133	78,124	34,249	34,565	35,862	49,082	11,432
(F) Capital expenditures	2,607	436	253	226	1,454	275	724	-	279
(G) NCF = (C) - (F)	197,205	50,662	47,025	97,984	39,052	51,787	50,912	55,576	19,337
Annualized NOI yield (Note)	7.7%	4.2%	3.7%	4.5%	3.8%	5.1%	4.8%	5.1%	5.1%
PML value	ARTIER Bldg.: 3.9% OZAREA Bldg.: 5.0% Hall Bldg.: 3.5% Nursery Bldg.: 3.5%	8.3%	4.5%	6.9%	6.1%	6.2%	6.2%	8.1%	3.8%

(Note) "Annualized NOI yield" is calculated by annualizing each property's NOI results, rounded to the first decimal place.

# Portfolio List I (As of October 31, 2018)



Property No. (Note 1)	Property name	Location	Acquisition price (thousand yen)	Investment share (%) (Note 2)	Carrying amount (thousand yen)	Real estate appraisal value (thousand yen)	Gross leasable area (m²)	Leased area (m²)	Total number of leasable units (units) (Note 3)	Total number of leasable parking spaces (vehicles)		Leasing revenue and expenditure (thousand yen) (26th FP results)	PML (%)	Construction completion (Note 5)
C-1	Proceed Ichikawa	Chiba	1,076,000	1.2	1,018,251	1,330,000	3,322.17	3,137.07	50	42	95.3	33,030	5.9	April 1, 1997
C-2	Proceed Toyocho	Tokyo	646,700	0.7	589,319	855,000	1,085.56	1,085.56	45	5	100.0	20,930	8.6	January 31, 2003
C-3	Proceed Kasai	Tokyo	688,700	0.8	614,850	799,000	1,243.80	1,222.12	57	0	98.3	19,891	5.1	March 1, 2003
C-4	Proceed Sangenjaya	Tokyo	555,900	0.6	628,953	589,000	1,019.27	1,019.27	9	8	100.0	15,642	9.3	June 29, 1990
C-5	Proceed Mizue	Tokyo	602,600	0.7	629,820	746,000	2,076.68	2,002.97	28	22	98.3	18,009	7.0	June 20, 1991
C-6	Proceed Funabashi Miyamoto	Chiba	419,900	0.5	458,346	558,000	1,685.73	1,600.93	33	1	95.4	15,539	4.7	June 24, 1991
C-7	Proceed Minamikasai	Tokyo	303,500	0.4	331,138	299,000	1,045.28	1,045.28	16	7	99.1	9,456	10.4	March 12, 1993
C-8	Proceed Sengendai	Saitama	259,200	0.3	265,692	311,000	1,344.74	1,189.64	43	10	93.1	9,572	5.7	May 31, 1991
C-9	Proceed Gyotoku	Chiba	315,600	0.4	344,014	333,000	1,218.56	1,218.56	20	7	98.3	9,743	6.7	March 15, 1988
C-10	Proceed Makuharihongo	Chiba	279,300	0.3	278,092	313,000	963.00	906.00	34	3	97.0	8,804	8.7	February 22, 1989
C-11	Proceed Minamigyotoku	Chiba	287,300	0.3	299,823	323,000	838.95	838.95	26	6	100.0	9,539	6.8	February 6, 1990
C-12	Proceed Makuharihongo 2	Chiba	223,400	0.3	222,630	247,000	1,104.84	1,104.84	22	10	98.5	7,422	4.8	September 24, 1989
C-13	Proceed Higashikawaguchi	Saitama	206,500	0.2	193,194	197,000	648.11	648.11	30	14	99.5	6,832	3.6	March 15, 1993
C-14	Proceed Funabori	Tokyo	226,100	0.3	237,858	247,000	479.52	479.52	24	1	100.0	6,971	7.3	October 11, 1991
C-15	Proceed Takenozuka	Tokyo	169,400	0.2	174,600	249,000	860.55	860.55	15	7	95.5	5,484	3.4	March 10, 1994
C-16	Proceed Sengendai 2	Saitama	86,700	0.1	93,773	106,000	695.81	587.23	12	3	79.1	2,565	3.3	April 3, 1991
C-17	Proceed Shoto	Tokyo	937,400	1.1	887,187	949,000	890.22	890.22	40	6	98.5	22,731	5.3	November 18, 2005
C-18	Proceed Sangubashi	Tokyo	497,600	0.6	484,512	477,000	527.88	527.88	26	0	96.9	11,186	7.0	July 22, 2005
C-19	Proceed Urayasu	Chiba	431,400	0.5	473,880	456,000	1,786.58	1,786.58	21	8	96.6	13,117	7.8	June 4, 1992
C-20	Proceed Shinkoiwa	Tokyo	465,200	0.5	490,925	553,000	1,629.07	1,558.66	27	9	99.3	14,274	7.1	March 15, 1991
C-21	Proceed Yachiyo Midorigaoka I	Chiba	383,600	0.4	401,892	386,000	1,805.76	1,738.88	27	32	93.2	10,540	6.9	February 12, 1997
C-22	Proceed Yachiyo Midorigaoka II	Chiba	339,000	0.4	356,982	348,000	1,605.12	1,605.12	24	31	92.4	7,500	6.9	February 12, 1997
C-23	Proceed Toritsudaigaku	Tokyo	790,400	0.9	749,732	782,000	808.65	808.65	37	2	99.6	17,532	8.3	March 13, 2006
C-24	Proceed Toritsudaigaku 2	Tokyo	772,200	0.9	721,615	803,000	831.74	831.74	36	2	100.0	20,031	7.8	September 7, 2006
C-25	Proceed Honjoazumabashi	Tokyo	339,800	0.4	304,457	446,000	570.53	570.53	19	0	100.0	10,259		July 7, 2006
C-26	Proceed Meguro Aobadai	Tokyo	466,700	0.5	456,712	466,000	485.15	485.15	24	1	100.0	11,087		March 27, 2003
C-27	Proceed Suginami Miyamae	Tokyo	454,900	0.5	437,392	487,000	680.50	680.50	29	1	100.0	12,666	7.1	January 26, 2004
C-28	Proceed Ryogoku	Tokyo	443,900	0.5	437,691	561,000	702.54	702.54	27	5	100.0	12,243	6.9	March 15, 2003
C-29	Proceed Mita	Tokyo	1,537,200	1.8	1,434,733	1,670,000	1,500.57	1,500.57	72	0	100.0	36,242	8.7	February 6, 2006
C-30	Proceed Nakanoshimbashi	Tokyo	638,800	0.7	682,199	700,000	849.08	849.08	50	0	100.0	18,643		September 24, 1992
C-31	Proceed Kameido	Tokyo	339,000	0.4	350,905	346,000	853.98	853.98	23	0	100.0	9,013	7.6	March 23, 1994
C-32	Proceed Takadanobaba	Tokyo	223,700	0.3	255,546	265,000	278.36	278.36	17	0	100.0	6,887		October 24, 1991
C-33	Proceed Shinkoenji	Tokyo	742,100	0.9	792,084	871,000	1,040.24	1,040.24	57	0	100.0	21,584	1.1	August 31, 1990
C-34	Proceed Koenjiminami	Tokyo	277,400	0.3	311,153	251,000	337.05	337.05	20	0	100.0	7,620		October 2, 1989
C-35	Proceed Hasune	Tokyo	284,000	0.3	321,774	267,000	587.13	587.13	29	0	100.0	8,368		July 17, 1991
C-36	Proceed Oimachi	Tokyo	944,000	1.1	996,348	952,000	961.88	961.88	59	0	100.0	23,265		April 13, 1992
C-37	Proceed Jujo	Tokyo	533,000	0.6	565,838	558,000	1,206.90	1,206.90	30	0	100.0	15,153	7.2	June 15, 1989
C-38	Proceed Hakuraku	Kanagawa	241,000	0.3	263,322	191,000	445.16	445.16	27	0	100.0	8,163		July 19, 1991
C-39	Proceed Shinmaruko	Kanagawa	635,000	0.7	670,828	609,000	759.00	759.00	46	0	100.0	16,290		September 12, 1988
C-40	Proceed Motoyawata	Chiba	307,000	0.4	261,498	335,000	602.39	602.39	25	1	98.2	7,901	4.4	January 9, 2004
C-41*	Proceed Nishiarai (Note 6)	Tokyo	5,172,000	6.0	3,478,001	6,870,000	20,137.85	19,637.53	294	146	98.2	199,813	ARTIER: 3.9 OZAREA: 5.0 Hall: 3.5 Nursery: 3.5	July 20, 2007

# Portfolio List II (As of October 31, 2018)



Property No. (Note 1)	Property name	Location	Acquisition price (thousand yen)	Investment share (%) (Note 2)	Carrying amount (thousand yen)	Real estate appraisal value (thousand yen)	Gross leasable area (m²)	Leased area (m²)	Total number of leasable units (units) (Note 3)	Total number of leasable parking spaces (vehicles)		Leasing revenue and expenditure (thousand yen) (26th FP results)	PML (%)	Construction completion (Note 5)
C-42	Proceed Chofu	Tokyo	460,500	0.5	413,023	557,000	764.48	734.91	26	0	98.8	13,232	6.4	February 17, 2007
C-43	Proceed TX Rokucho	Tokyo	156,800	0.2	179,254	181,000	518.31	518.31	20	2	96.6	4,940	6.6	June 21, 1991
C-44	Proceed Nakagawara (Note 7)	Tokyo	1,141,000	1.3	1,232,836	1,330,000	3,061.94	2,930.93	54	35	96.2	30,733	Ichibankan: 10.7 Nibankan:11.8	April 1, 1989
C-45	Proceed Oizumigakuen	Tokyo	268,300	0.3	292,039	282,000	483.43	483.43	29	0	98.3	7,202	10.6	November 26, 1991
C-46	Proceed Chitosekarasuyama	Tokyo	289,600	0.3	331,159	333,000	449.96	417.82	28	0	96.4	7,964	11.7	December 8, 1988
C-47	Proceed Mitaka	Tokyo	477,200	0.6	534,070	581,000	739.48	739.48	47	0	100.0	14,153	9.3	December 16, 1988
C-48	Proceed Kashiwa Est	Chiba	732,000	0.8	687,204	698,000	1,279.93	1,163.52	44	5	94.8	17,331	4.5	February 13, 2007
C-49	Proceed Kashiwa Nord	Chiba	689,000	0.8	637,366	605,000	1,391.55	1,237.65	47	0	88.9	13,052	5.7	February 13, 2007
C-50	Proceed Gyotokuekimae	Chiba	331,000	0.4	284,520	372,000	659.68	659.68	24	3	98.6	9,078	5.2	September 4, 2007
C-51	Proceed Funabashi Honcho	Chiba	531,700	0.6	503,881	598,000	996.44	946.94	40	0	96.3	14,498	5.7	July 19, 2006
C-52	Proceed Nishikawaguchi	Saitama	881,000	1.0	974,123	839,000	1,630.24	1,598.84	104	1	95.5	21,745	5.5	February 10, 1989
C-53	Proceed Gumyoji	Kanagawa	552,000	0.6	579,589	626,000	1,246.48	1,056.83	77	0	87.1	13,871	19.0	May 12, 1988
C-54	Proceed Tsurugamine	Kanagawa	356,000	0.4	370,823	389,000	855.00	803.70	50	4	93.7	10,325	7.2	March 12, 1991
C-55	Proceed Sagamiotsuka	Kanagawa	234,000	0.3	236,086	222,000	741.24	712.24	29	7	98.1	6,371	12.9	April 5, 1991
C-56*	Proceed Shinozaki 2	Tokyo	913,300	1.1	824,734	1,140,000	2,134.07	2,134.07	35	13	99.8	27,078	4.2	September 18, 2008
C-57	Proceed Kashiwa Trois	Chiba	537,100	0.6	489,925	659,000	1,149.95	1,121.95	38	6	97.6	16,865	5.4	May 8, 2009
C-58	Proceed Shinozaki Tower (Note 8)	Tokyo	1,564,000	1.8	1,457,464	2,190,000	5,117.49	5,014.29	88	30	98.3	61,058	High-rise bldg.: 2.6 Low-rise Bldg.:	March 17, 2008
C-59	Proceed Tobu Nerima	Tokyo	422,000	0.5	416,678	538,000	779.84	779.84	35	2	96.2	12,756	7.7	August 31, 2007
C-60	Proceed Yukigaya	Tokyo	323,000	0.4	367,008	392,000	600.62	549.23	35	0	94.8	10,198	14.0	October 7, 1991
C-61	Proceed Ichikawa Minami	Chiba	687,000	0.8	710,562	923,000	1,635.59	1,635.59	66	17	98.3	24,508	2.0	February 10, 1997
C-62	Proceed Ichikawa Myoden	Chiba	498,000	0.6	537,274	621,000	945.00	882.00	45	1	98.2	14,033	6.8	March 15, 2003
C-63	Proceed Fujisawa Kugenuma	Kanagawa	729,000	0.8	786,306	884,000	2,005.76	2,005.76	25	20	98.5	23,751	14.7	March 30, 2001
C-64	Proceed Nihonbashi-horidomecho	Tokyo	1,485,800	1.7	1,523,806	1,690,000	1,904.45	1,904.45	37	2	98.1	36,075	7.5	April 7, 2006
C-65*	Proceed TX Nagareyama Central Park (Note 9)	Chiba	979,700	1.1	985,202	1,160,000	2,976.85	2,902.65	73	0	96.4	33,153	2.9	April 11, 2014
C-66	Proceed Gyotoku 2	Chiba	830,000	1.0	846,337	896,000	1,626.54	1,575.94	59	20	95.2	22,170	6.5	October 7, 2006
C-67	Proceed Nishikasai (Note 10)	Tokyo	875,600	1.0	959,403	979,000	2,993.52	2,993.52	63	39	98.1	28,842	lchibankan: 11.0 Nibankan: 8.1	Ichibankan: October 17, 1993 Nibankan: July 23, 1985
C-68*	Proceed Kasai 2	Tokyo	750,000	0.9	815,756	880,000	2,140.59	2,085.90	29	6	98.8	24,119	7.1	September 12, 2003
C-69	Proceed Nihonbashi Honcho	Tokyo	2,449,000	2.8	2,593,687	2,530,000	2,553.89	2,510.83	84	7	98.6	51,099	8.3	February 25, 2003
C-70	Proceed Nishi Shinjuku	Tokyo	2,549,000	3.0	2,662,253	2,630,000	2,461.88	2,427.88	66	5	95.0	47,278	4.5	February 25, 2003
C-71	Proceed Unoki	Tokyo	917,000	1.1	952,705	955,000	1,260.58	1,260.58	29	4	93.8	22,226	13.9	September 5, 2015
C-72*	Proceed Minamigyotoku 2	Chiba	1,080,000	1.3	1,130,344	1,120,000	2,832.74	2,832.74	36	18	99.1	31,780	6.4	May 15, 2014
C-73	Proceed CO-Z East Building	Chiba	1,830,000	2.1	1,975,070	1,960,000	6,873.33	6,603.17	112	121	95.4	56,611	6.0	March 10, 1997
C-74	Proceed CO-Z West Building	Chiba	971,000	1.1	1,063,674	1,030,000	3,716.05	3,329.25	71	87	89.7	28,708	6.0	January 9, 1998
C-75	Proceed Shin Yokohama	Kanagawa	4,330,000	5.0	4,509,527	4,400,000	5,457.56	5,328.71	226	68	96.7	98,211	6.9	April 19, 2007
C-76	Life Support Residence Funaboriekimae	Tokyo	380,000	0.4	268,936	410,000	1,408.71	1,408.71	2	0	100.0	10,218	6.6	January 14, 2013
C-77	Proceed Kinshicho	Tokyo	2,140,000	2.5	2,260,027	2,160,000	2,302.92	2,207.53	64	11	97.2	40,507	6.1	July 1, 2005
C-78	Proceed K2	Chiba	1,170,000	1.4	1,245,555	1,230,000	4,099.04	3,972.96	59	22	95.7	31,704	3.9	February 10, 1995
C-79	Proceed K3 Annex	Chiba	283,000	0.3	305,565	307,000	1,590.30	1,524.78	24	25	98.6	8,936	5.5	March 2, 1997
C-80	Proceed K5	Chiba	269,000	0.3	288,344	273,000	788.95	704.43	16	0	88.4	5,991	6.3	February 13, 1998
C-81	Proceed Ichikawa Myoden II	Chiba	800,000	0.9	846,348	810,000	1,218.00	1,218.00	58	1	100.0	21,502	6.7	March 15, 2003
Tokyo metro	opolitan area major cities subtotal		61,405,700	71.1	61,046,056	68,481,000	138,908.28	135,111.36	3,644	972	97.0	1,715,409		

## Portfolio List III (As of October 31, 2018)



Property No. (Note 1)	Property name	Location	Acquisition price (thousand yen)	Investment share (%) (Note 2)	Carrying amount (thousand yen)	Real estate appraisal value (thousand yen)	Gross leasable area (m²)	Leased area (m²)	Total number of leasable units (units) (Note 3)	Total number of leasable parking spaces (vehicles)	occupancy rate (%)	Leasing revenue and expenditure (thousand yen) (26th FP results)	PML (%)	Construction completion (Note 5)
G-8	Proceed Taikodori	Aichi	403,400	0.5	314,169	460,000	1,101.56	1,054.02	44	6	96.4	12,465	11.3	March 15, 2006
G-11	Proceed Honamimachi	Aichi	275,000	0.3	232,138	238,000	620.22	620.22	10	8	100.0	6,256	10.5	March 27, 2006
G-13*	Proceed Shinsakae	Aichi	792,500	0.9	665,422	939,000	1,958.44	1,828.90	77	11	92.9	22,853	7.1	February 28, 2007
G-14	Proceed Chiyoda	Aichi	309,300	0.4	261,083	377,000	922.40	892.08	30	4	95.1	9,648	7.3	March 20, 2007
G-15	Proceed Fukuoka Takamiya	Fukuoka	453,600	0.5	407,294	500,000	1,312.29	1,254.12	46	10	95.7	13,124	3.2	March 12, 2007
G-17*	Proceed Kanayama	Aichi	1,022,000	1.2	974,914	1,340,000	2,733.58	2,599.10	94	18	95.3	33,134	6.0	February 18, 2008
G-18*	Proceed Fukiage	Aichi	499,000	0.6	478,642	645,000	1,204.65	1,156.03	48	15	96.5	16,297	6.2	March 13, 2008
G-19*	Proceed Toyoda	Aichi	219,000	0.3	211,843	285,000	752.04	752.04	27	8	99.5	9,035	6.7	February 29, 2008
G-20	Proceed Kitahorie	Osaka	1,917,300	2.2	1,926,288	2,520,000	4,146.18	3,897.35	106	8	95.4	57,523	11.0	November 29, 2007
G-21	Proceed Nishitenma	Osaka	880,000	1.0	886,934	1,150,000	1,775.89	1,612.95	56	3	91.1	24,008	13.9	November 30, 2007
G-22	Proceed Kobemotomachi	Hyogo	780,000	0.9	795,391	971,000	1,590.64	1,466.12	61	6	93.0	18,966	8.6	December 21, 2007
G-23	Group Home Tanoshii le Taisho	Osaka	158,000	0.2	162,356	185,000	482.72	482.72	1	0	100.0	5,194	14.8	February 28, 2007
G-24	Proceed Kanayama 2	Aichi	2,040,400	2.4	2,089,923	2,240,000	4,218.01	3,859.97	72	31	93.6	52,062	6.2	August 22, 2007
G-25	Proceed Aratamabashi	Aichi	2,129,600	2.5	2,195,477	2,240,000	5,335.93	4,988.75	72	45	91.3	51,637	6.2	August 19, 2005
G-26	Proceed Bentencho	Osaka	2,170,000	2.5	2,262,543	2,240,000	4,134.70	4,084.52	126	21	98.1	55,576	8.1	January 11, 2008
G-27	Proceed Nagaikoendori	Osaka	1,070,000	1.2	1,117,835	1,070,000	2,170.80	1,983.79	81	24	91.5	23,052	14.4	May 28, 2007
G-28	Proceed Nishinagahori	Osaka	942,000	1.1	981,633	934,000	1,506.18	1,332.39	52	5	83.7	14,147	8.1	February 15, 2008
G-29	Proceed Kyobashi	Osaka	2,040,000	2.4	2,120,157	2,040,000	3,274.56	2,811.40	120	30	86.6	40,411	13.0	January 16, 2008
G-30	Proceed Hyogoekimaedori	Hyogo	1,670,000	1.9	1,741,226	1,690,000	3,086.99	2,760.95	117	18	92.0	40,227	9.2	February 8, 2008
G-31	Proceed Mizuho	Aichi	535,000	0.6	573,317	553,000	1,126.40	980.24	40	5	92.1	12,430	6.2	February 28, 2007
G-32	Proceed Osu	Aichi	831,000	1.0	872,511	863,000	1,851.30	1,795.20	66	10	98.0	23,434	7.6	March 7, 2016
G-33	Proceed Sendai Kozurushinden	Miyagi	698,000	0.8	751,244	766,000	1,913.28	1,772.40	63	32	92.5	18,754	8.4	March 20, 2006
G-33	Proceed Sendai Kamisugi	Miyagi	1,560,000	1.8	1,661,499	1,640,000	3,409.93	3,349.96	108	16	97.4	48,013	4.8	February 21, 2017
Cabinet of	order designated cities subtotal		23,395,100	27.1	23,683,850	25,886,000	50,628.69	47,335.22	1,517	334	93.7	608,246		
R-2	Proceed Mito	Ibaraki	383,700	0.4	318,647	472,000	1,223.83	1,158.55	36	7	96.9	13,498	4.0	January 7, 2007
R-3	Proceed Mito 2	Ibaraki	416,900	0.5	360,012	525,000	1,381.34	1,141.42	36	25	87.5	13,889	3.6	March 11, 2008
R-4	Proceed Tsukuba Gakuentoshi	Ibaraki	775,600	0.9	793,257	825,000	2,659.71	2,305.02	34	35	87.5	19,617	3.8	March 3, 2008
Region	nal area major cities subtotal		1,576,200	1.8	1,471,916	1,822,000	5,264.88	4,604.99	106	67	89.7	47,004		
	Portfolio total		86,377,000	100.0	86,201,824	96,189,000	194,801.85	187,051.57	5,267	1,373	95.9	2,370,659	3.0	

- (Note 1) "Property No." is the properties grouped into 3 classifications "C" (= Tokyo metropolitan area major cities), "G" (= Cabinet order designated cities) and "R" (= Regional area major cities), and numbered per classification.
- (Note 2) "Investment share" is the proportion of acquisition price of each acquired property to total acquisition prices of the portfolio, and rounded to the first decimal place.
- (Note 3) "Total number of leasable units" is the number of units that are leasable for residential, office, retail and other uses.
- (Note 4) "Period average occupancy rate" is the proportion of leased area to the gross leasable area of the respective property, rounded to the first decimal place. For properties with fixed rent, 100% is indicated.
- (Note 5) "Construction completion" is the date stated in the real estate registry transcript.
- (Note 6) The right to the land of (C-41) Proceed Nishiarai is a 50-year fixed-term land leasehold right. In addition, as (C-41) Proceed Nishiarai comprises 4 independent buildings, PML for each of the 4 buildings is shown.
- (Note 7) As (C-44) Proceed Nakagawara comprises 2 independent buildings, PML for each of the 2 buildings is shown.
- (Note 8) The right to the land of (C-58) Proceed Shinozaki Tower is a 70-year fixed-term land leasehold right and fixed-term land sublease right. In addition, as (C-58) Proceed Shinozaki Tower comprises 2 structurally-independent buildings, PML for each of the 2 buildings is shown.
- (Note 9) The right to the land of (C-65) Proceed TX Nagareyama Central Park is a 52-year fixed-term land sublease right.
- (Note 10) As (C-67) Proceed Nishikasai comprises 2 independent buildings, PML and construction completion for each of the 2 buildings is shown.
- (Note 11) Earthquake insurance is taken out for all properties.
- (Note 12) Of the assets Starts Proceed has acquired, the properties with the asterisk (\*) mark attached at their property numbers are seismic isolated.



**Management Company Overview** 

# **Starts Asset Management Co., Ltd.**

Feb. 7, 2018



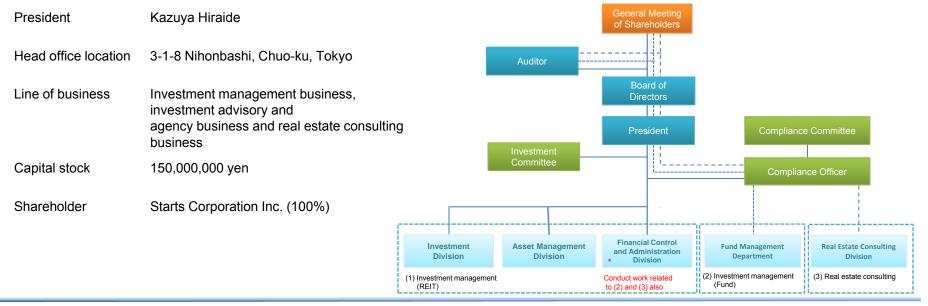
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Established	Oct. 31, 2001	
History	Dec. 22, 2001	Obtained building lots and buildings transaction business license (Tokyo Governor (4) No.80325)
	Nov. 11, 2004	Obtained discretionary transaction agent and other approval under the Building Lots and Buildings Transaction Business Act (Minister of Land, Infrastructure, Transport and Tourism Approval No. 25)
	Dec. 20, 2004	Obtained investment corporation asset management business approval (Prime Minister No. 36)
	Sept. 30, 2007	Registered as financial instruments business operator under Financial Instruments and Exchange Act (Director-General of the Kanto Local Finance Bureau (Kinsho) No. 343)
	Oct. 1, 2010	Commenced real estate consulting business operations Changed trade name from Starts Asset Management Investment Trust Co., Ltd. to Starts Asset Management Co., Ltd.
	Feb. 1, 2016	Notification of change in content and method of business concerning commencement of discretionary investment management business

Registered Change in Type of Financial Instruments Business

(Addition of investment advisory and agency business)

#### Outline

#### Organizational Chart



#### **Disclaimer**



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